

Business and Investment Experience in Tunisia

Tunisia Business and Investment Seminar

July 4th, 2023

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Yazaki Corporation

Corporate Policy

**A corporation in step
with the world**

**A corporation needed
by society**

Distinguishing Characteristics

Major Global Wire Harness Market Share

Global Business Operations

45 countries/regions 141 companies (including Japan)

(As of 20 June 2022)

Diversified Business Operations

◇ Connecting Automobiles

Wire harnesses, meters, charging connectors

◇ Connecting Lifestyles

Electric wires and cables, gas equipment, air conditioning systems, solar heating systems, In-vehicle Safety & Service Systems

◇ Connecting Society

Environment, recycle, nursing care, farm crops, food

Business Status

As of 20 June 2022

45 countries and regions **141** companies
235,554 employees

*The number of countries and regions in which the Group operates includes those where corporate entities are located and seven countries with affiliates other than consolidated subsidiaries (Canada, Slovenia, Belgium, Sweden, Croatia, South Africa, and South Korea).

*The number of corporate entities and employees includes Yazaki Corporation and consolidated subsidiaries in Japan and overseas, but not equity method subsidiaries, non-consolidated subsidiaries, affiliates or related foundations.

*The number of employees includes full-time, junior, hosted seconded, part-time and re-hired employees. Seconded employees include those seconded from outside the Group to the Group, but not those seconded from the Group to outside the Group.

Europe & Africa

23 countries **29** companies
43,360 employees

North, Central & South America

10 countries **28** companies
83,732 employees

Japan

45 companies
17,961 employees

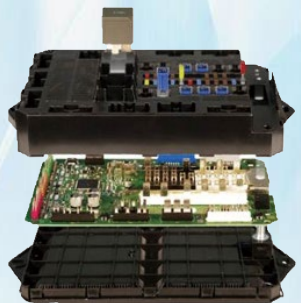
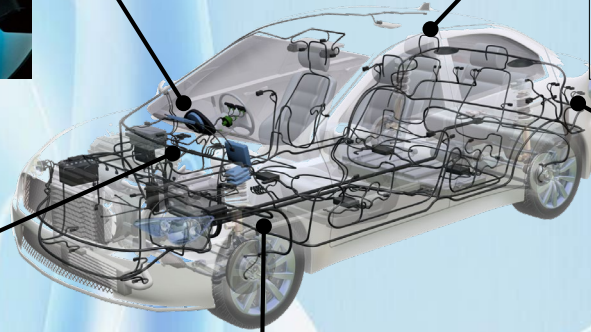
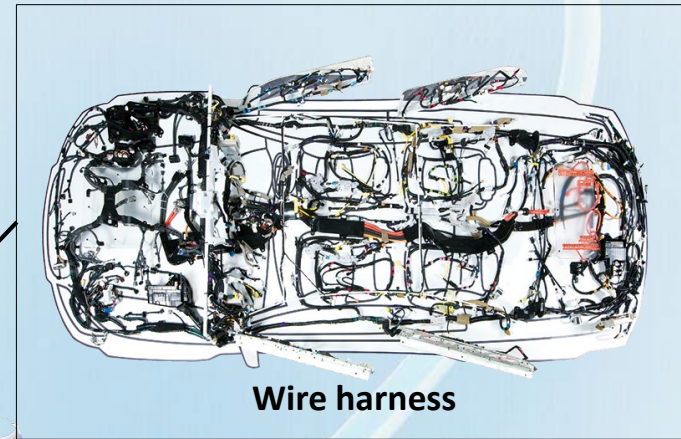
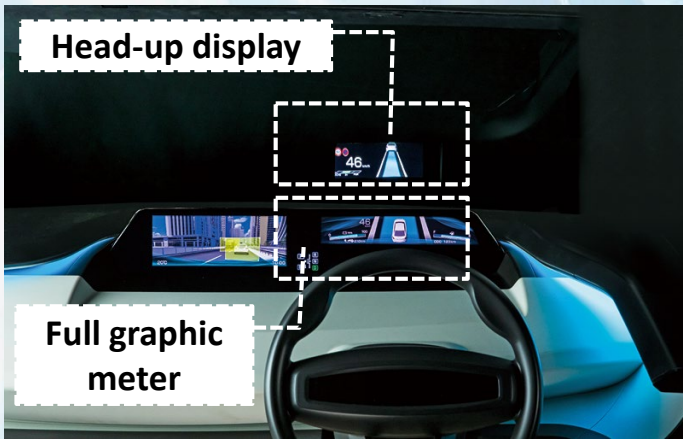
Asia

11 countries and regions **39** companies
90,501 employees

ROOTS/Heibonsha.C.P.C/Aflo

Our Products (Connecting Automobiles)

Electrical/Electronic Distribution & Display System (EEDDS) products supporting the core wire harness



Our Products (Connecting Lifestyles)

Electric Wire



Electric power cable



Branch cable

Gas Equipment



LP gas meter

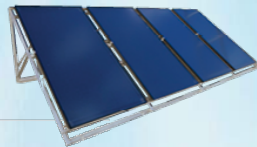


LP gas alarm



LPWA wireless telecommunication

Environmental Systems Equipment



Solar Equipment



Wood pellet-fired absorption chiller-heater

General Transportation Equipment



Digital tachograph (drive recorder)



Taximeter

Our Products (Connecting Society)



Environment and Recycling



Paper foam cushioning material

Nursing



"Kami Fusen" Yazaki Care Center

Agribusiness



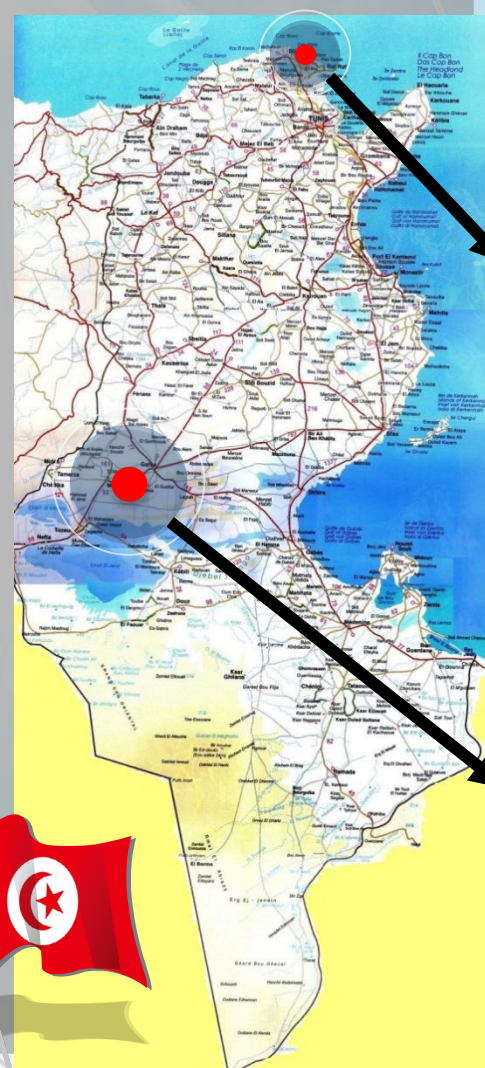
Greenhouse tomato cultivation



Harvesting green peppers

Yazaki in Tunisia

As of May 2023



YAZAKI AUTOMOTIVE PRODUCTS TUNISIA S.R.L.

City :	Bizerte
Establish:	2011
Employees:	3,066
Building Area:	18,000 m2
Main Product:	Wire Harness



YAZAKI TUNISIA SARL

City :	Gafsa
Establish:	2009
Employees:	1,987
Building Area:	16,000 m2
Main Product:	Wire Harness

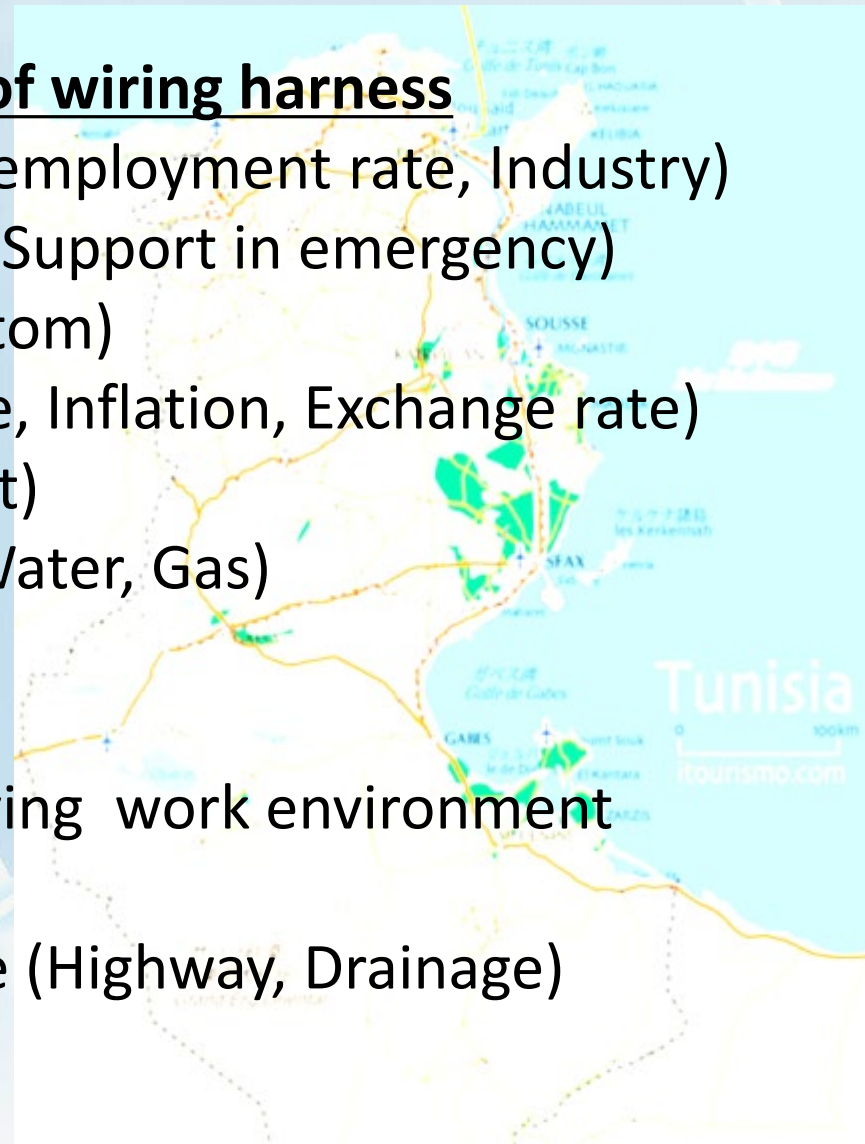
Experience in Tunisia

Current established plant location of wiring harness

- Labor Availability (Population, Unemployment rate, Industry)
- Government Support (Incentives, Support in emergency)
- Logistics (Port, Road, Airport, Custom)
- Economic conditions (Interest rate, Inflation, Exchange rate)
- Politics (Stability, Trade agreement)
- Infrastructure (Road, Electricity, Water, Gas)

Our Experience in Tunisia

- Big efforts on establishing/improving work environment (Bus, Canteen, Air-conditioning)
- Facing challenges in infrastructure (Highway, Drainage)



Prospect of Tunisia

- It is very important for Yazaki Group to secure employees due to labor intensive operations.
- Expects availabilities of excellent engineers in order to bring innovation for our operations due to increasing customer demands and expectations such as better quality and shorter lead time.
- Government support, both Nationally and locally has been as expected and supportive.
- We expect the Economic Environment remains within our expectations, and manageable variation, and therefore to remain competitive.



**Yazaki Group would like to
grow together with
Republic of Tunisia**



Thank you for attention