

VENOUS INDUSTRIES AND THE ENVIRONMENT

**Kaiho Sangyo Co. Ltd,
The President Kondo Norihiko**

Company Summary (1)



Company name ◇ Kaiho Sangyo Corporation Limited
Foundation ◇ May 1969
President ◇ Kondo Norihiko
Address ◇ 1-25 Higashikagatsume-machi,
Kanazawa-shi, Ishikawa-ken
Capital ◇ 57,000,000 Yen

History

May 1969 Establishment of Kondo Trading Company Inc.
Feb 1992 Name modification to Kaiho Sangyo Corporation
Feb 2002 ISO14001 certification acquisition
Feb 2003 Creation of NPO Rum Alliance
Mar 2005 ISO9001 certification acquisition
Jan 2006 Ishikawa Niche Top Industries recognition
Sep 2006 Top 100 IT Management Enterprises prize winning
Dec 2007 Capital Increase from 24,000,000yen to 57,000,000yen
Feb 2008 Small and Medium IT Management Enterprises prize winning
Mar 2009 Top 300 Japan High Service Prize winning

Company Summary (2)

● Business Contents : Car recycling, Used vehicles' parts export and sale

Used cars dealers, lease companies, automobile repair shops, automobile sheet metal factories, car dismantlement traders, general costumers



➡ **Materials**



Iron, Copper, Aluminum, Platinum, Palladium etc.

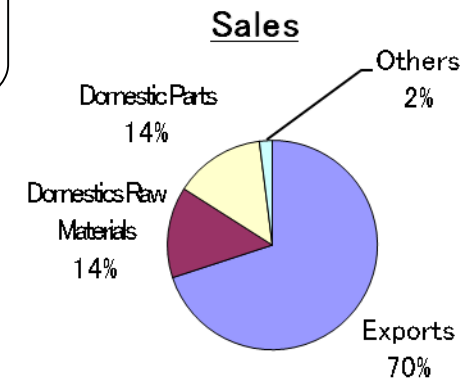
➡ **Parts**



Engine, tires, lights, doors, strut etc.



We export to 69 countries worldwide



End of Life Vehicle (ELV): Dumping in the ground!



Nigeria dump yard

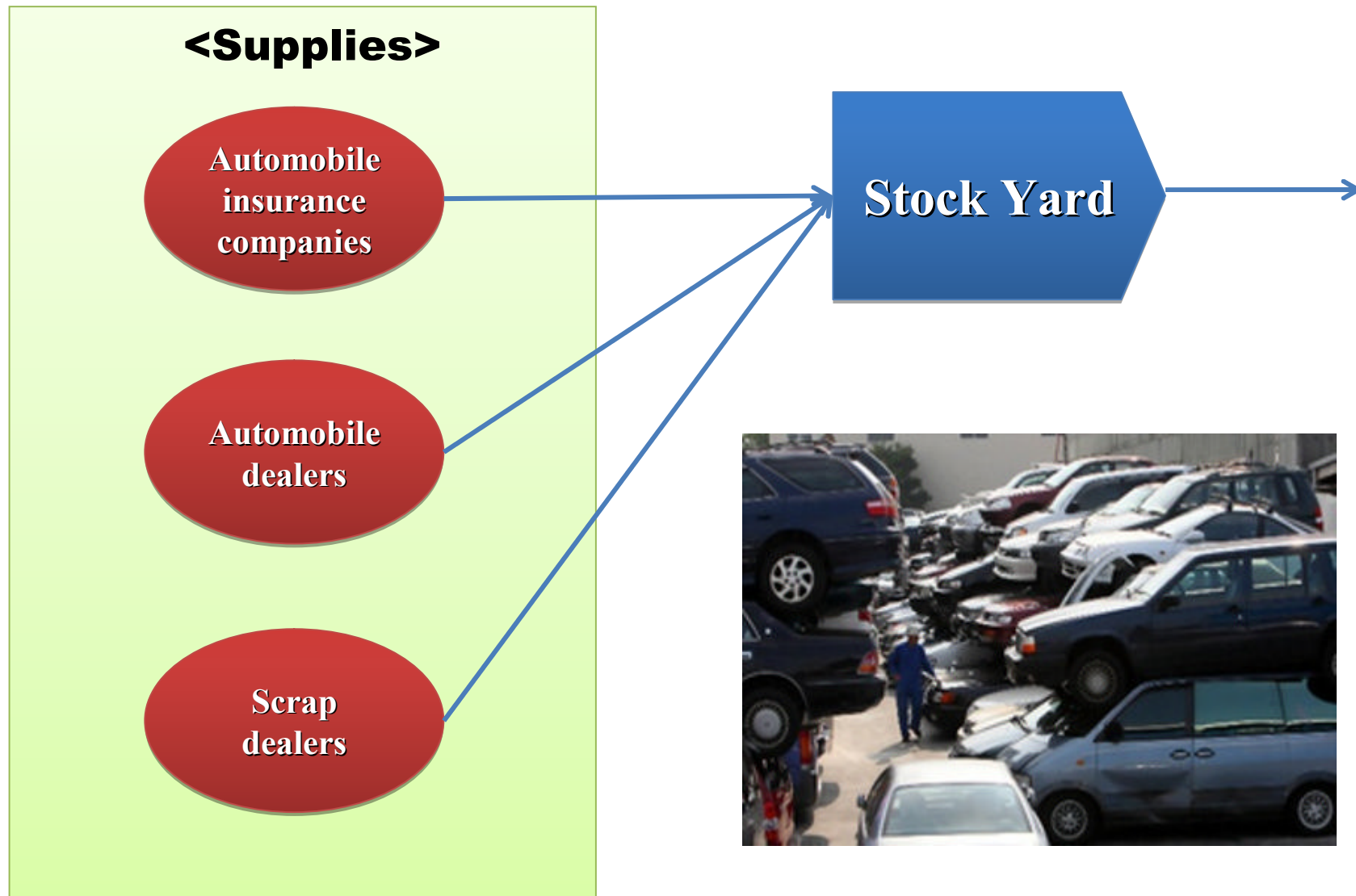


20years ago in Japan

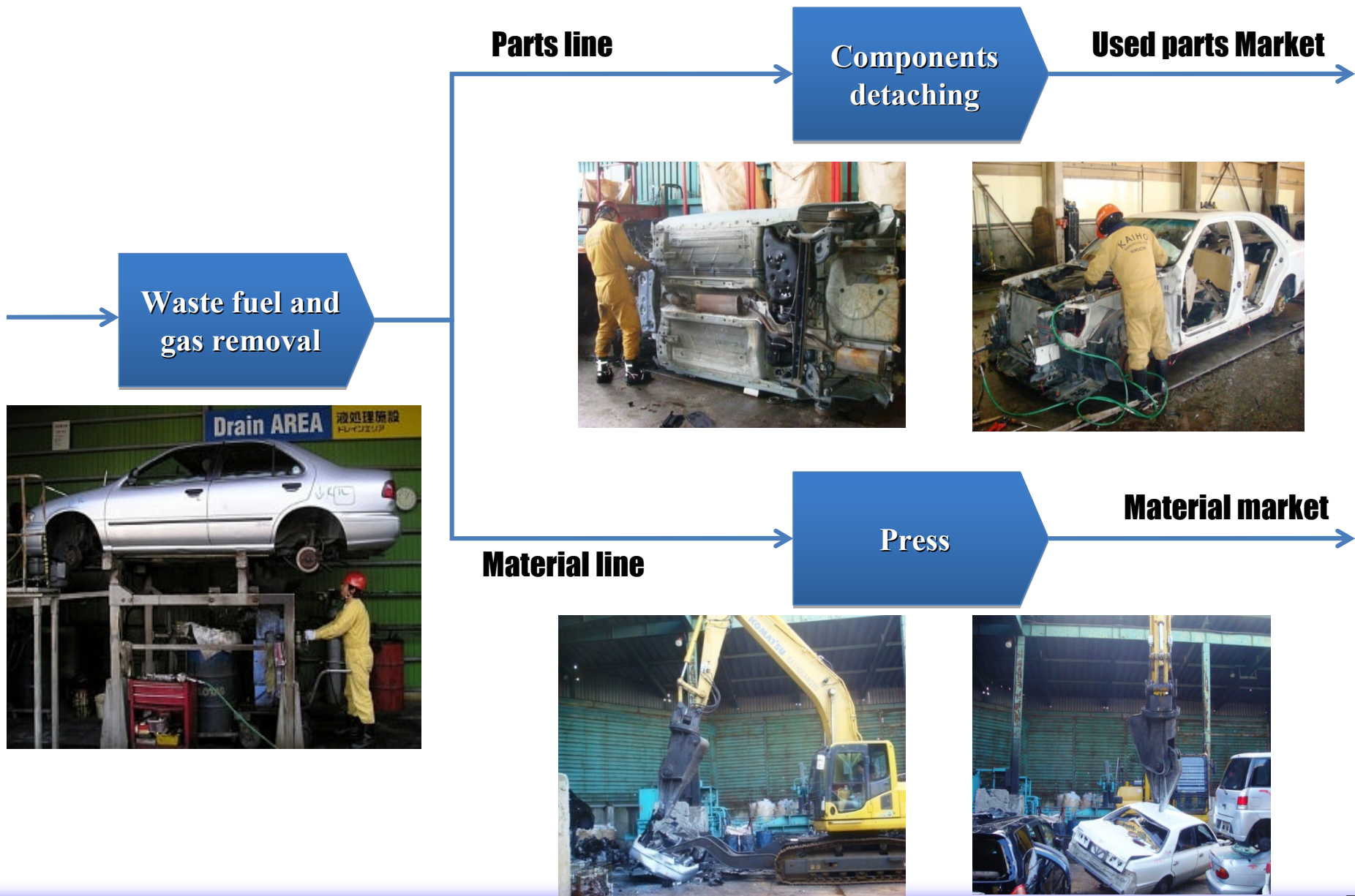
Kaiho Sangyo : Automobile recycling factory



ELV disposal flow: Preparation phase



ELV disposal flow: Processing phase



Used Parts

<Car Engines>



<Car Bumpers>



Exporting used parts

<Containers>

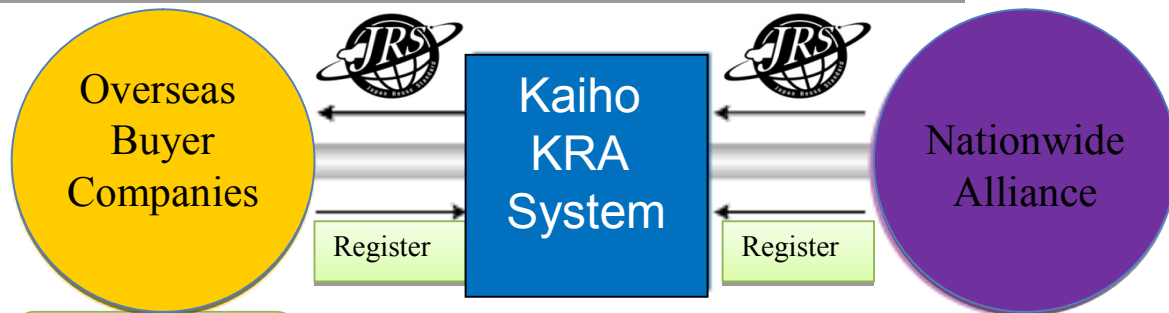


Kaiho Sangyo's Business Development

System of distribution of cars used parts worldwide

- **Foundation of distribution base in 10 countries**
 - With the cooperation of existing customers
- **Establishment of JRS (Japan Reuse Standard)**
 - Standardization of the quality
 - Traceability
- **Development of the KRA System**
 - A network connecting Japan to overseas buyers

Overseas costumers have Kaiho Sangyo as their Japanese Agent



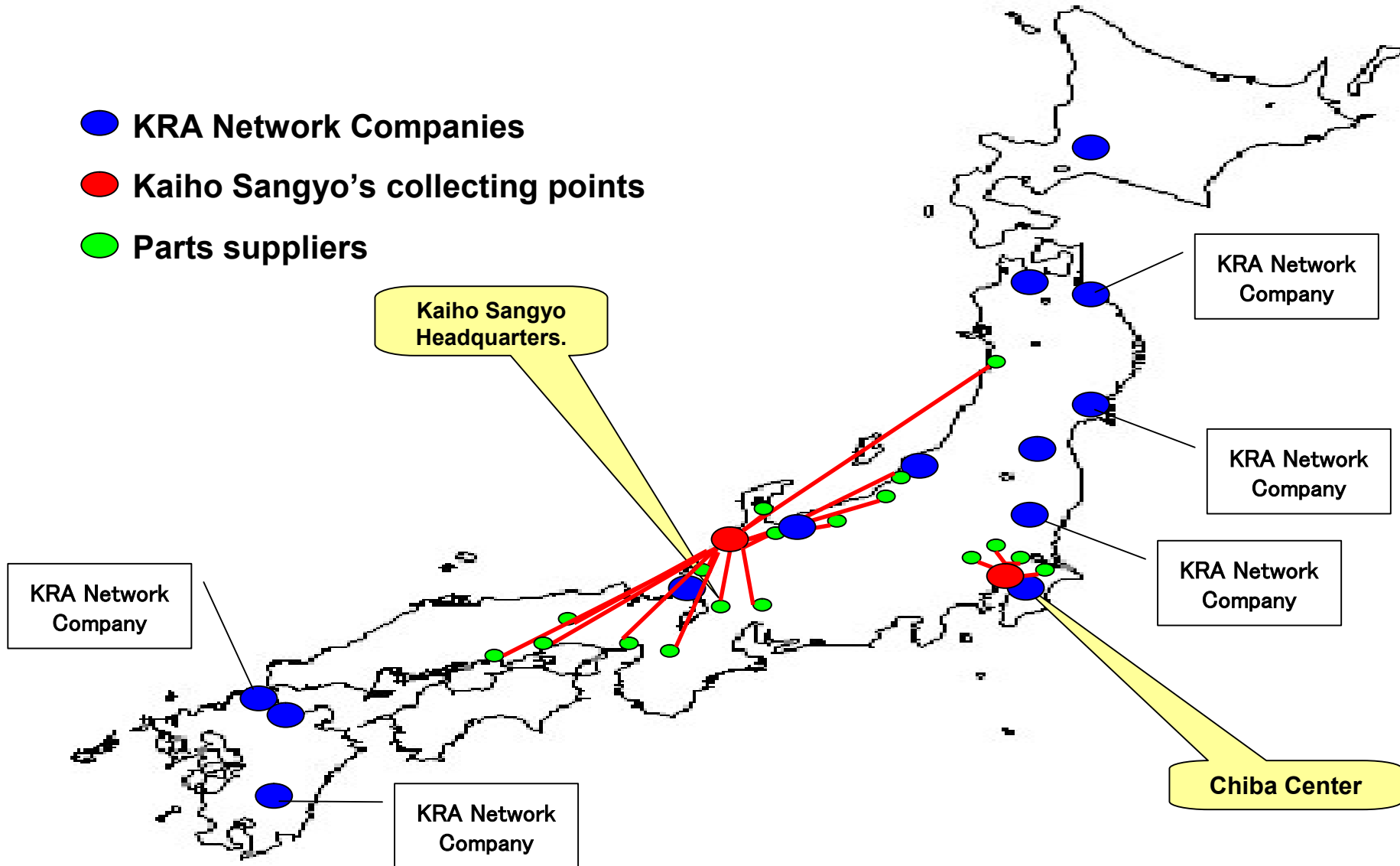
Overseas 10 corporations
 Dubai, South America,
 England, Greece, Malaysia,
 Russia, China, USA,
 Dominica, Peru

Kaiho Sangyo is the agent of the Alliance in foreign countries

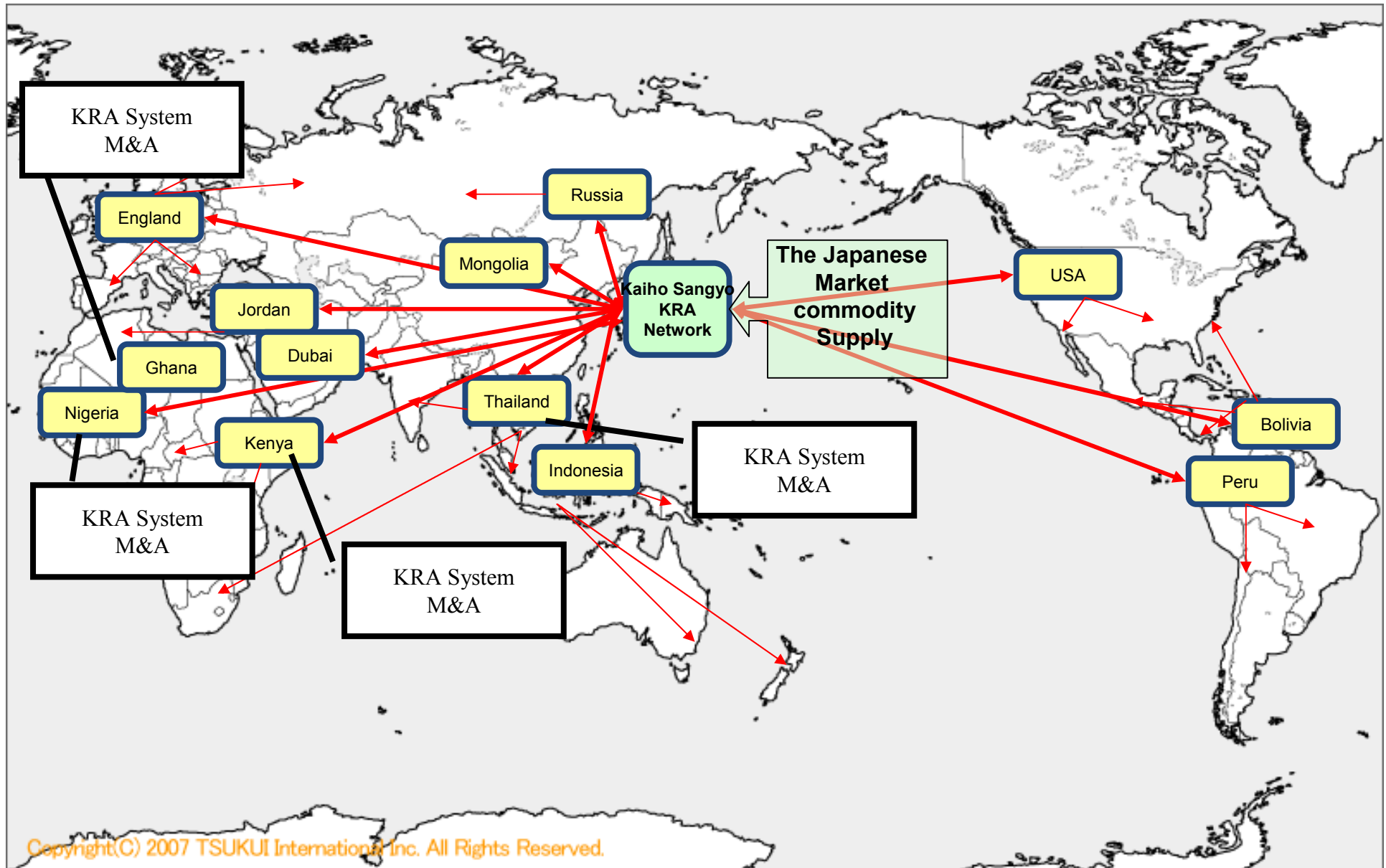
JRS Quality Rating USED ENGINE 000263610 005404323	
Model: F22B FF AT 2WD Engine No: 3313427 Frame No: CE1-1713436 Makes: HONDA ACCORD	
Oil level: OK Damage: Lost parts: ECU Check: OK	
Compression 	Comp.(Mpa) P1- 1.36 P2- 1.37 P3- 1.35 P4- 1.38 P5- P6- P7- P8- P9- P10- P11- P12-
Mileage 127000 km	
company: 会宝産業(株) check user: 中嶋 亨 check date: 2010/03/19	
USED ENGINE 000263610 005404323	
Makes: HONDA ACCORD Model: F22B FF AT 2WD	
USED ENGINE 000263610 005404323	
Makes: HONDA ACCORD Model: F22B FF AT 2WD	

Map of the Nationwide Alliance

- KRA Network Companies
- Kaiho Sangyo's collecting points
- Parts suppliers



Overseas Business Development Map



UNIDO Kaiho tour 2009.4.11



JICA BOP Business Feasibility Study At Hilton Abuja in Nigeria on 2012.2.15



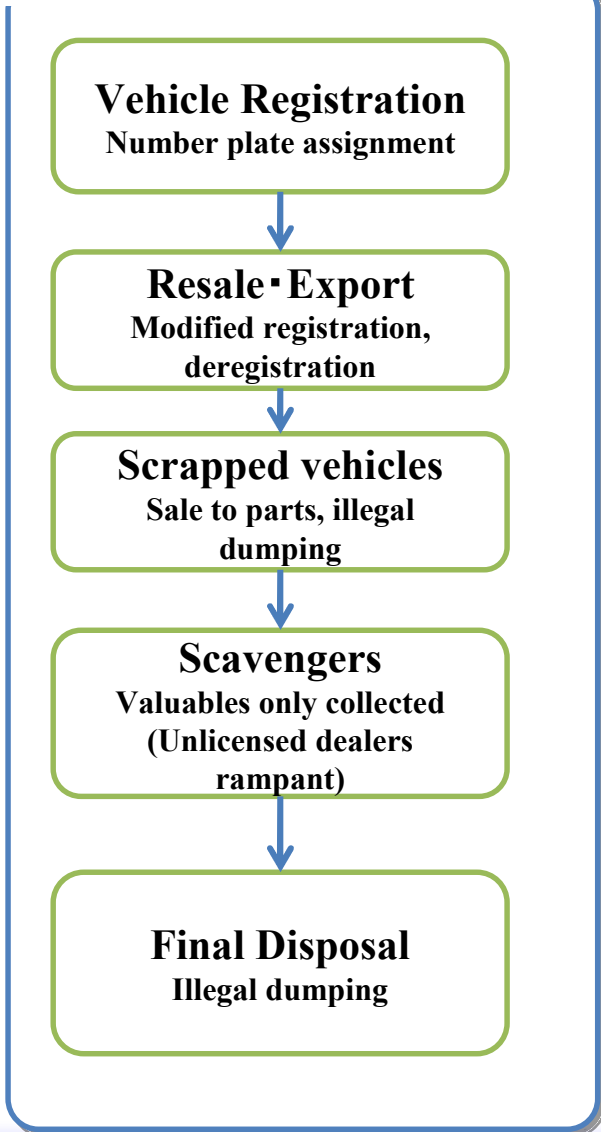
JICA BOP Business Feasibility Study at IERC Kaiho Sangyo from 2012.3.27



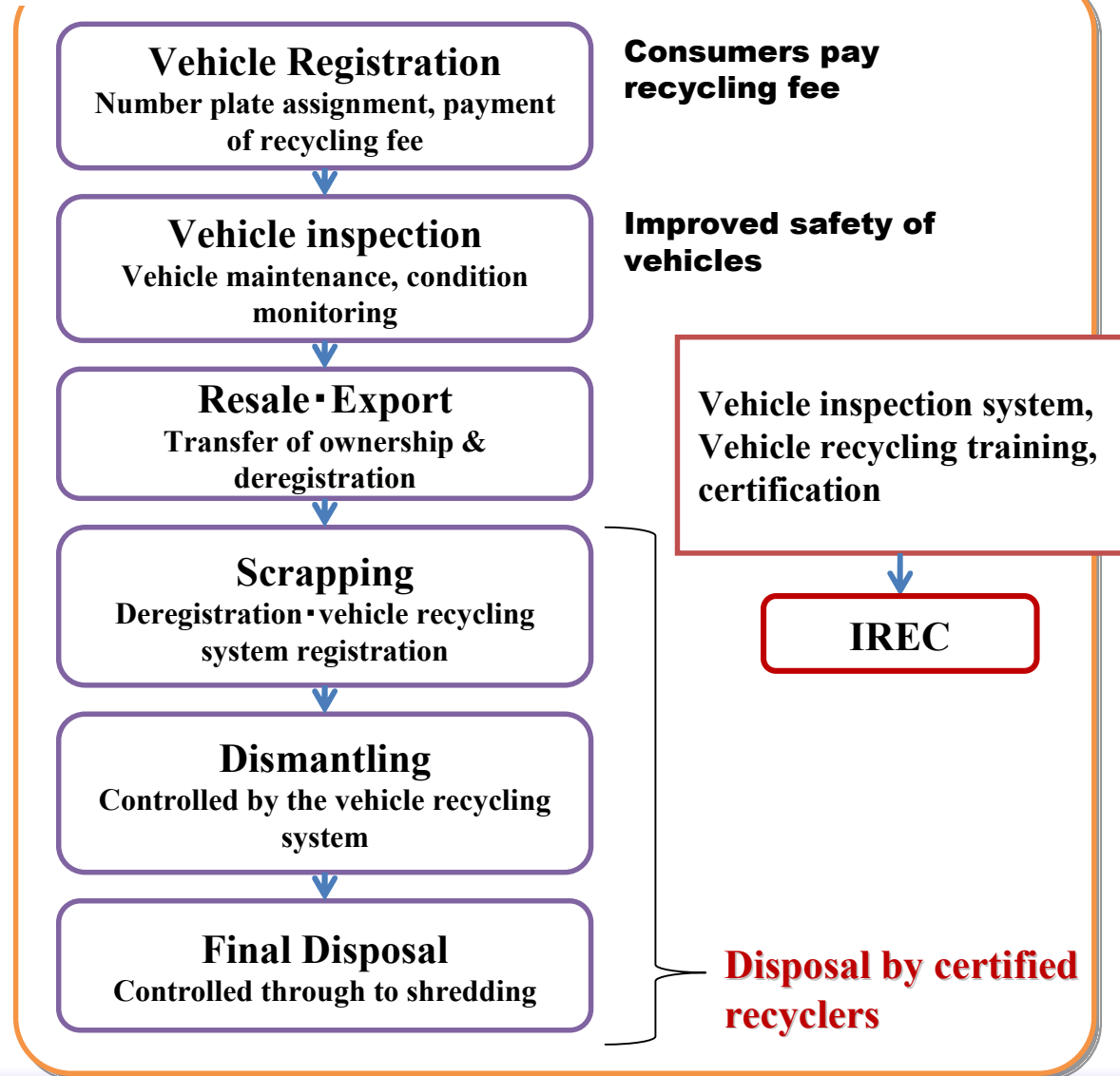
Total management over a vehicle's lifetime

Comparison Japan with developing countries

Developing Countries



Japan



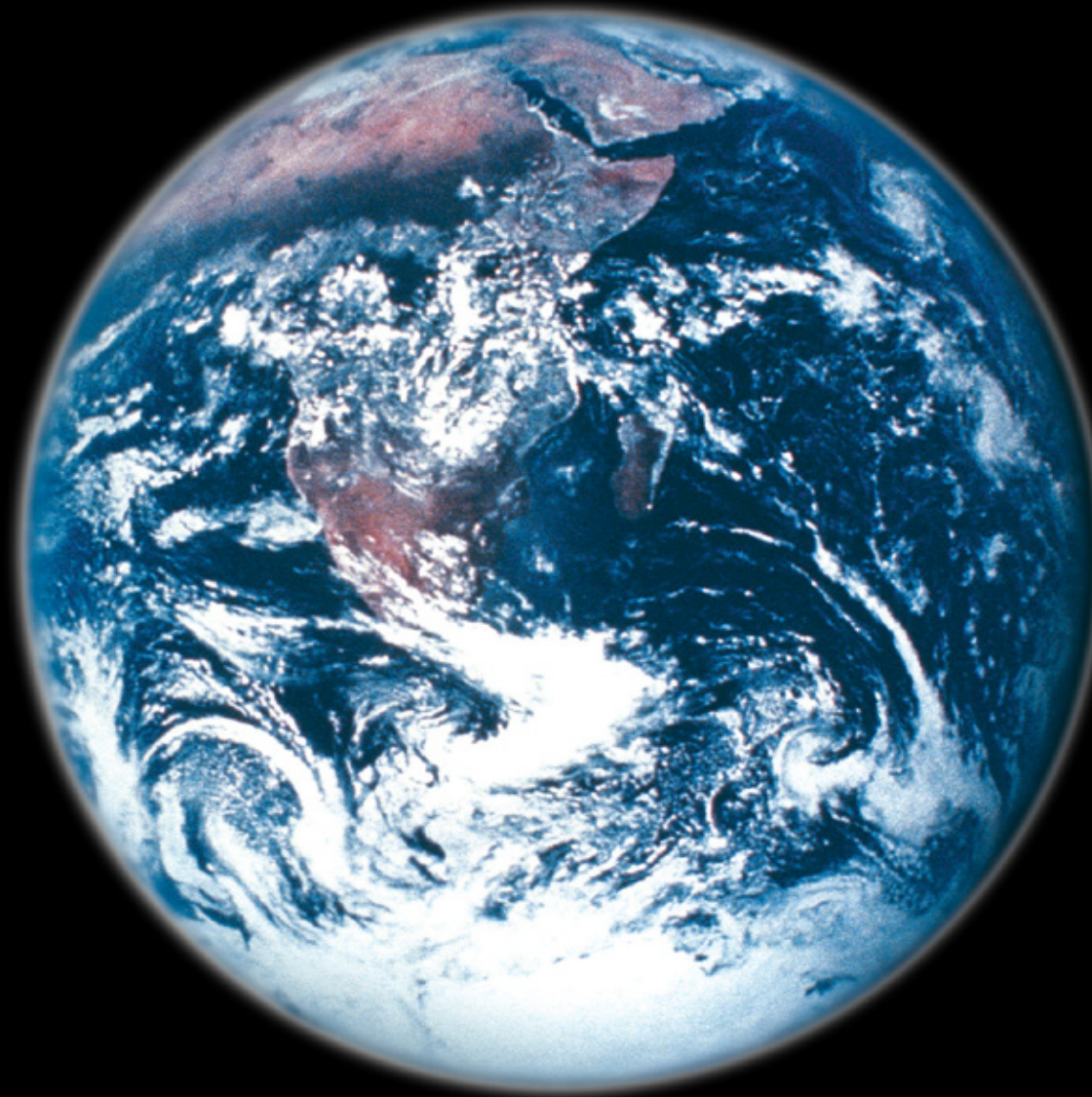
Protect the underground resource, Utilize the terrestrial resource.

Venous industry 静脈産業

動脈産業 Arterial industry



In order to preserve beautiful Earth for future generations.....



Earth is not ours, it is a treasure we hold in trust for our children and their children. African Proverb