



BURKINA FASO

UNITÉ - PROGRÈS - JUSTICE

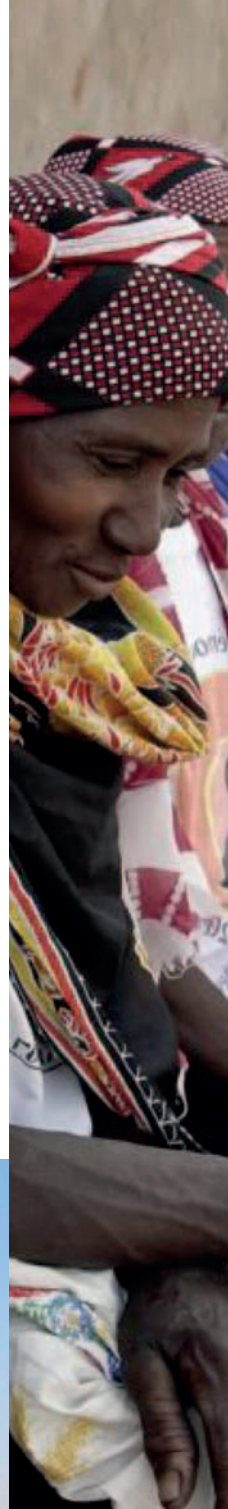


INVEST IN BURKINA FASO



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I. Burkina Faso presentation

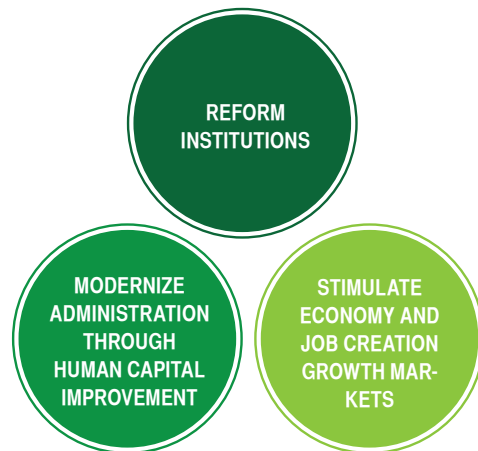
- **Burkina Faso means in local language « Country of upright people »**
- Geographic location : West Africa, member State of UEMOA and ECOWAS
- Population:  20 870 060 (2019)
with 67% under 25 years old
and 52% of women
- Official language : French
- System of government : Democracy
- President : His Excellency Roch Marc Christian KABORE
- Prime Minister : His Excellency Christophe Joseph Marie DABIRE
 - Minister of Foreign Affairs and Cooperation :
Alpha BARRY
 - Minister of Economy, Finance and Development :
Lassané KABORE
 - Minister of Trade, Industry and Handicraft :
Harouna KABORE
 - President of Chamber of Commerce and Industry :
Mahamadi SAVADOGO
 - Chief Executive Manager of Burkina Faso Investment Agency:
Huguette R.N BAMA/OUILI
 - General Manager of Chamber of Commerce and Industry :
Issaka KARGOUGOU
 - Chief Executive Manager of Companies House of Burkina Faso :
Lancina KY
 - Chief Executive Manager of exports Agency:
Issa BAGUIYAN
- Currency : 1 dollars US = 567 CFA (April 17, 2018)
- GDP growth rate in 2018 : 6.6%
- Inflation rate 2018 : 1.5%
- Exports : 3 285 825 000 USD
- Agriculture -2018 cotton production : 436 000 tonnes
- Energy - Coverage rate (2017) : 35.58%
Electrification rate : 20.62%
Available power 2018 : 351.7 KWH
Deficit 2018 : 60MW
- Mine - Gold Resources : 500 tonnes
Gold production in 2018 : 51.4 tonnes
- Administrative Regions : 13 (Centre, Central Plateau, Western Centre, Eastern Centre, Northern Centre, Southern Centre, North, Sahel, Boucle du Mouhoun, Hauts Bassins, Cascades, Western South, and East Region)
- Independence Day : August 04, 1960
- Capital city : Ouagadougou
- Spoken languages : French, Moore, Dioula, etc.

II. Burkina Faso potential

Burkina Faso National Plan for Economic and Social Development (PNDES) of 2016-2020 period general objective, as a national referential for State and its partners actions, is to structurally transform Burkina Faso economy into a country with a strong, sustainable, resilient, job creating growth while including social well-being improvement.



PNDES is divided in three strategic axes:



PNDES implementation total amount is

28 800 669 916.898 USD
so an annual average amount of
5 759 594 947.127 USD.

The percentage allowed to investments expenditures (including capital transfer) is **54.6%** representing an amount of 1 571 665 623.67 USD during that period thus 3 142 974 618,851 USD per year.

III. 10 good reasons to invest in Burkina Faso

- 01 Political and economic governance in radical reform
- 02 Stable and sustainable healthy macroeconomic context
- 03 Economy opened to foreign investments
- 04 Favourable legal and regulatory framework
- 05 Zone of monetary stability freely convertible with a fixed parity to Euro (1€ = 655,957 FCFA)
- 06 Young and active population
- 07 Central geographic location in the heart of Western Africa open on a market of 300 million consumers
- 08 Legal and judicial growth market environment, a standardized company law (OHADA)
- 09 Outstanding international road network which contributes to make Burkina Faso a trade crossroad for Western Africa countries;
- 10 Huge economic potential in agriculture, facilities, mining, industry, tourism, and services.

IV. Investment opportunities based on sector

AGRICULTURE

- 9 million ha**, only 1/3 are farmed
- Water resources:** surface water (10 billion m3); underground water (113 billion m3)
- About 45%** of fruit and vegetable crop are lost because of the lack of storage means
- 25.000 ha** of land in development process in growth centres
- Cotton** (about 581 000T in 2016): among the greatest producing country in Africa
- 23.2 millions** of ruminant and 42.2 million of poultry bred

ENERGY

- Sector liberalization / Low rate of country cover: 33.32%
- Low rate of electrification: 18.83% / Demand increase: + 13% / year
- Available power: 325MW, objective 1000 MW in 2020
- National peak of 263MW in 2016 / Thermic diesel production: 62.80%
- Hydroelectric production: 6,48%
- Imports from neighbouring countries (Ivory Coast, Togo, Ghana): 30.72%
- Average gap of 60MW in 2016

IV. Investment opportunities based on sector

AGRICULTURE

Ore	Resources (tonnes)
Gold	500
Copper	70 Million
Manganese	119 Million
Iron, Titanium, Vanadium	66 Million
Nickel	30 Million
Bauxite	12.7 Million
Limestone	93.1 Million
Dolomites	20.7 Million
Phosphate	131.2 Million
Antimony	700
Graphite	9,000
Marble	100 Million

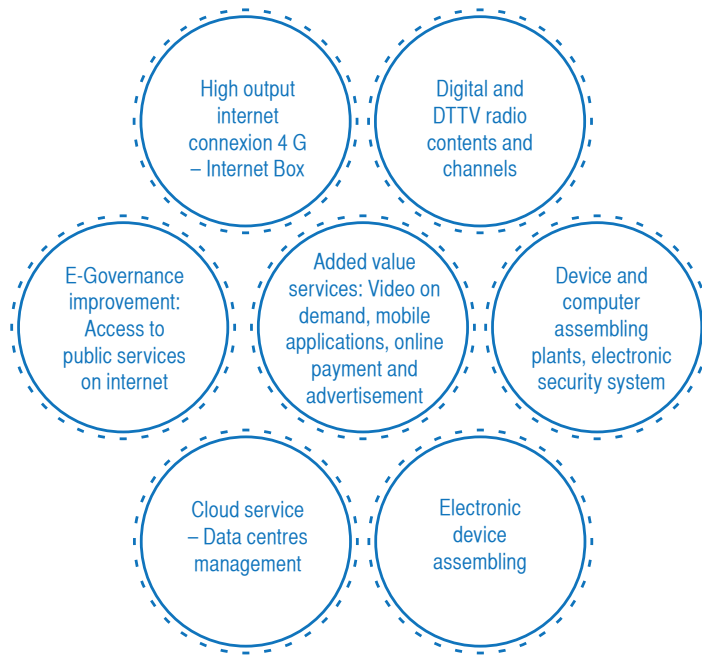


INFRASTRUCTURES

- International airport of Donsin
- Ouagadougou-Yamoussoukro motorway
- Railway Abidjan-Ouaga-Niamey-Cotonou
- Dry port of Ouagadougou
- Main roads restoration
- Hydroelectric dams construction

IV. Investment opportunities based on sector

ICTs



HEALTH

- Private healthcare centres exploitation (clinics, polyclinics, specialised treatment centre, etc.)
- Hospitals of **200 to 500** beds construction through PPP
- Health job training opportunities;
- Pharmaceutical equipment and product manufacturing;
- Equipment maintenance



IV. Investment opportunities based on sector

EDUCATION



TOURISM AND HOTEL BUSINESS



Luxury hotels construction and exploitation



Modern restaurants construction and management in big cities



Leisure modern facilities construction and exploitation (theme parks, zoo, amusement parks, leisure and relaxation complexes) in big cities



Construction and management of sub regional training facilities in tourism and hotel business jobs



Tourist attractions development and exploitation



Hunting areas development and exploitation

V. Priority projects of the National Plan for economic and social Development (PNDES)

AGRICULTURE:

- Agricultural inputs and equipment supply plant creation project (CAIMA)
- Bagre growth centre project
- Secondary schools which train farmers creation project in each region
- Agricultural and food risks management method implementation project
- Support project to growth centres promotion and regional productive systems in Burkina Faso (PAP-PCSPR)
- Agricultural mechanization and support to hydraulic sector development project
- Hydro-agricultural and irrigated areas development project
- Livestock vaccine production unit creation project at the national breeding laboratory of Ouagadougou
- Veterinary medicine purchase plant implementation project (CAMVET) in Burkina Faso
- 611 drinkable water conveyances carrying out project
- 10 376 new borings digging project
- 2000 ecological villages creation project
- City waste treatment and recovering industrial plants implementation project

ENERGY:

- Hydrocarbon pipelines and storage warehouse construction project
- Steam generating stations construction project
- Photovoltaic solar energy stations construction project
- Solar equipment assembling plant implementation project in partnership with international companies • Hydroelectric plant construction project
- Health and school facilities electrification, installation of solar pump in rural area and solar street lamp installation project
- Household bio-digester technologies development and popularization project for urban and rural families

V. Priority projects of the National Plan for economic and social Development (PNDES)

INDUSTRY:

- Special economic zones (ZES) creation project;
- Multimodal dry port creation project in the town of Ouagadougou
- Ordinary spinning industry implementation in Bobo Dioulasso;
- Small and medium sized companies and small and medium sized industries creation and development support project (PACD-PME/PMI) ;
- Organic fertilizers made of natural phosphate production project;
- New industrial zone service project in Bobo Dioulasso;
- Refrigerator abattoir construction project
- Dairy installation project;
- The national centre in support to traditional cotton processing (CNATAC)in Bobo Dioulasso construction and equipment supply project

HEALTH:

- Community health centre (CSPS), Hospital with surgery units (CMA), university hospitals (CHU), regional hospitals (CHR) construction and equipment supply project
- High quality specialised in neurosurgery hospital construction and equipment supply project in Ouagadougou
- Two geriatric centres construction and equipment supply project in Ouagadougou and Bobo-Dioulasso
- Two haemodialysis centres construction and equipment supply project



V. Priority projects of the National Plan for economic and social Development (PNDES)

EDUCATION AND TRAINING:

- Educational buildings and amphitheatres construction project in universities
- Three science and technology park facilities creation project
- Hostels construction and equipment supply project
- Two technical capacity construction and equipment supply project
- 45 centres of technical education and vocational training construction project
- 13 scientific secondary schools construction project in the 13 regions

INFRASTRUCTURES:

- 40 000 social and economic accommodations construction five year programme
- Motorway Ouagadougou - Yamoussoukro (Ouagadougou - Koudougou section) construction and asphaltting project
- Roads development and asphaltting works
- Telecommunication national Backbone project (PBNT)
- Tollbooth restoration on the entire road network

VI. Investments code and business climate

Investments code provides four schemes in favour of investors:

Incentives

The different schemes and their characteristics

Terms	Scheme A	Scheme B	Scheme C	Scheme D	Scheme E
Investment level	≥ 175 000 USD & ≤ 875 000 USD	≥ 875 000 USD & ≤ 3 500 000 USD	≥ 3,5 000 000 USD & ≤ 44 000 000 USD	≥ 1,75 000 000 USD	≥ 44 000 000 USD
Job creation	At least 20 jobs created	At least 30 jobs created	At least 40 jobs created	At least 30 jobs created	At least 100 jobs created
Export production	-	-	-	At least 80%	

Investment Period

Customs duties	Settlement of customs duties under category 1 of customs tariffs to the rate of 5% on operational equipment and first batch of spare parts.	0%
Value added tax (VAT)	Exemption from value-added tax (VAT) payable on operational equipment and first batch of spare parts;	
Direct taxes	<ul style="list-style-type: none"> • Direct taxes (exemptions) <ul style="list-style-type: none"> ✓ Corporation tax (IS); ✓ Contribution of patents (Patente); ✓ Property tax of companies; ✓ Employer and apprenticeship tax ✓ Tax on receivables income (IRC). 	

VI. Investments code and business climate

Operation Period					
Terms	Scheme A	Scheme B	Scheme C	Scheme D	Scheme E
Corporate Tax (IS)	<ul style="list-style-type: none"> √ Total exemption during the first 02 years √ 50% reduction in corporation tax (IS) from 3rd to 5th year √ Full payment of tax at the 6th, year 	<ul style="list-style-type: none"> √ Total exemption during the first 03 years √ 50% reduction in corporation tax (IS) from 4th to 6th year √ Full payment of tax from the 7th year 	<ul style="list-style-type: none"> √ Total exemption during the first 04 years √ 50% reduction in corporation tax (IS) from 5th to 7th year √ Full payment of tax from the 8th year 	<ul style="list-style-type: none"> √ Total exemption during the first 04 years √ 50% reduction in corporation tax (IS) from 5th to 7th year √ Full payment of tax from the 8th year 	<ul style="list-style-type: none"> √ Total exemption during the first seven (07) years • Corporation tax (IS) • Tax on income from securities (IRVM) • Instalments √ Corporate tax (IS): 15% from the 8th to 15th years
Trading licence tax	Exemption from the ad valorem duty for 5 years	Exemption from the ad valorem duty for 6 years	Exemption from ad valorem duty for 7 years	Exemption from ad valorem duty for 7 years	Exemption from ad valorem duty for 7 years
Property tax of the companies	Total exemption for 5 years	Total exemption for 6 years	Total exemption for to 7 years	Total exemption for 7 years	Total exemption for 7 years
Employer's contribution and apprenticeship tax (TPA)	Total exemption for 5 years	Total exemption for 6 years	Total exemption for to 7 years	Total exemption for 7 years	Total exemption for 7 years

VI. Investments code and business climate

Operation Period					
Terms	Scheme A	Scheme B	Scheme C	Scheme D	Scheme E
Customs Duties					<ul style="list-style-type: none"> • Payment of duties and customs duties at a cumulative rate of 7.3% on all goods and services imported, for seven (07) years • Total exemption from customs duties and taxes on exports of goods produced or processed under the project, with the exception of the IT fee
Specifics provisions					
ADVANTAGES RELATED TO DECENTRALIZATION (companies located at least fifty (50) kilometers from Ouagadougou)		<ul style="list-style-type: none"> • Two additional years extension of operating benefits related to their accreditation regime; • For the Corporate Tax , the extension of the two (2) years applies to the 1st tranche of the exemption; • For transfer duties for valuable consideration: Total exemption over five (5) years for all real estate acquisitions made in connection with the investment; 			

VI. Investments code and business climate

Specifics provisions

BENEFITS RELATING TO CERTAIN SECTORS OF ACTIVITIES (processing of agro-sylvo-pastoral, fish and wildlife raw materials, renewable energy and environmental and handicraft sectors)

- One-quarter reduction in eligibility conditions (volume of investment and number of jobs to be created)
- For the SI: the extension of the two (2) years applies to the 1st tranche of the exemption.
- For transfer duties for valuable consideration: Total exemption for five (5) fiscal years for all real estate acquisitions made in connection with the investment.

SPECIFIC TAX AND CUSTOMS REGIME FOR GROWTH POLES AND SPECIAL ECONOMIC ZONES

Investment phase

- Exemption from the Value Added Tax (VAT)
- Exemption from customs duties
- Exemption from direct taxes below
 - corporation tax (IS)
 - contribution of patents (CP)
 - Property tax of the Companies
 - Patronal and Apprenticeship Tax (TPA)

Operation phase

- Customs duties and taxes at a cumulative rate of 7.3% on all imported goods and services, for a period of ten (10) years
- Export of goods and services produced or processed under the project with total relief from duties and taxes
- Total exemption from corporation tax (IS) for the first seven (7) years and application of a rate of 15% to taxable profit from the 8th year to the 15th year
- Exemption for the first seven (07) years
 - installments
 - the contribution of patents
 - the property tax of companies (TFS)
 - Corporate Tax and Apprenticeship (TPA)
 - Securities Income Tax (IRVM)
- Sales of goods and services made are exempt from the Value Added Tax (VAT)
- Purchases of goods and services intended exclusively for the operation are exempted from the Value Added Tax (VAT) (excluding the tax on goods and services excluded from the right of deduction according to tax legislation)

VI. Investments code and business climate

Tax exemptions concern investment phase (customs duty at 5% rate and VAT) and operation phase (extension of tax on profit, exemption from the ad valorem duty from 5 to 7 years, exemption from employer's apprenticeship tax from 5 to 7 years).

The legal framework is always improving making business climate attractive and Burkina Faso a privileged investments destination.

Business climate is made of:

- Your company creation in only 24 or 72 hours
- Opportunity to take advantage of preferential opportunities of the investment code (for investments of more than 200,000 US\$)
- Opportunity to take advantage of bonded warehouse, industrial warehouse schemes for any company in accordance with laws in force
- Opportunity to take advantage of Trade Liberalization Plan accreditation (SLE/UEMOA/CEDEAO) for plants in accordance with required conditions
- Single companies tax at a rate of 27.5% in 2010
- Implementation of an integrated system of Guichet Uniques (one stop shop)
- Information and credit office
- Burkina Faso Investment Agency (ABI) which supports investors
- « Doing Business » indicators monitoring steering committee
- Implementation of a State orders regulation Authority (ARCOP) and a department of dispute settlement out of court
- Implementation of a Virtual Liaison System for import and export operations (SYLVIE)

VII. Burkina Faso Investments Agency

Burkina Faso Investments Agency was created in 2018, after the dissolution of the Investment promotion Agency of Burkina Faso (API-BF) which had been created in 2013.

Burkina Faso Investments Agency is the national coordinator for the promotion of investments. The role of the Agency is to federate, coordinate and organize all government initiatives and actions in terms of promoting investments.

Assignments :

The ABI offers a free and professional service to all investors wishing to invest in Burkina Faso.

It is the main entry point to the investments and is tasked with:

- ✓ Promoting Burkina Faso as a preferred investment destination
- ✓ Attracting and monitoring large volume investment projects
- ✓ Welcoming and assisting investors in the various stages of creation and establishment of their companies
- ✓ Developing joint venture partnerships & PPPs
- ✓ Mobilizing financial and / or technical partners for large-scale projects
- ✓ Helping remove the blockages encountered by promoters, if applicable
- ✓ And ensuring a good business climate in Burkina Faso

VIII. Chamber of Commerce presentation

CCI-BF is a professional public institution endowed with legal entity, financial and management autonomy. It is under technical supervision of the

Ministry in charge of Trade and Industry. It has three missions. Advisory mission: It aims at giving to authority advice and information they may ask for trade, industrial and service issues and presents business opinions on ways to increase economic prosperity.

Representation mission: it consists in CCI-BF representation creation within institutions and bodies such as : Social and Economic Council (CES),

privatization Commission, Regional Consular Chamber of UEMOA, International Chamber of Commerce, Permanent Conference of African and French Consular Chamber , etc. Through this large consular network, the Chamber of Commerce and Industry of Burkina Faso is able to represent Burkina Faso business actors in all the instances where economic interests are discussed and where economic cooperation, trade integration and promotion issues are decided.

Administrative mission: it consists in state approved service and general interest which can be exercised over several sectors. In fact, CCI-BF can acquire and manage trade, industry and institutions or neutral service interest insuring security and professions and activities loyalty it represents and thus contributes to the whole economic community prosperity.

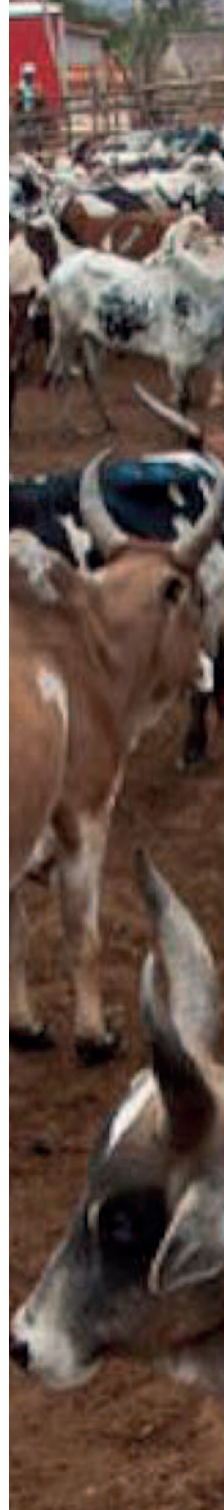
IX. How to invest in Burkina Faso

- Contact the Burkina Faso Investment Agency (www.investburkina.com)
- Create your company and submit your accreditation application to investments code to the House of Companies of Burkina Faso (www.me.bf)
- Extend one's regional presence towards Burkina Faso
- Expand one's projects or create a joint-venture with local companies
- Apply for international call for tenders
- Take the initiative to submit one's own project to PPP or apply for as potential partner for already existing projects

X. Government Guarantees given to foreign investors

In the objective to give security to investors and their investments, investments code provisions provide for rights and guaranties, mainly

- Freedom to acquire any rights useful for their activities running
- Companies management freedom without discrimination based on citizenship in accordance with the law in force
- Companies protection in terms of security of tenure and intellectual property without discrimination based on citizenship
- Freedom for employees to transfer their salaries
- Subject to change regulations, freedom for foreigner investors to transfer the dispose of currency at the time of aforementioned investments settlement, dividends, assets products of all nature invest, liquidation products or their holdings realization



XI. Practical information

1. Political stability in Burkina Faso

The government is from a free and open election hold in 2015 and greeted by the international community.

2. Social context

- A young population : average age of 21 years old
 - Urbanization rate : 22.7%
 - Rural population rate: 69,312%*
 - Birth rate : 39,436 pour 1000*
 - Death rate : 8,818 pour 1000*
 - Life expectancy : 59,845*
- *Figures: World Bank 2015

3. Travel in Burkina Faso for one's business

a) Main long haul airlines companies travelling from and to Burkina Faso.

- Air France.
- Ethiopian Airlines
- Turkish airlines
- Brussels airlines

b) Time zone : Burkina Faso = GMT

4. Health formalities

Yellow fever vaccination certificate is required for all passengers. As precaution actions, a vaccine against cholera is advised. A preventive treatment against malaria is advised before, during and after your stay. Compulsory vaccine: yellow fever Advised vaccines: Diphtheria, tetanus, poliomyelitis, tuberculosis, hepatitis B, typhoid fever and meningitis. Malaria: transmission through mosquito bites.

Symptoms: shivers, high temperature and lot of sweat.

To protect oneself: sleep under mosquito net. Use creams and insecticides against mosquitoes.

XI. Practical information

5. Visa

By Decree No. 2010-074 / PRES / PM / MEF of March 3, 2010, on the pricing of services in the Diplomatic and Consular Missions of Burkina Faso abroad and the Central Administration, the Government of Burkina Faso has adopted new entry visa fees in Burkina Faso.

• Short stay visa (1 to 90 days)	one entry	47.000 FCFA
• Short stay visa (1 to 90 days)	several entries	59.000 FCFA
• Long stay Visa (max. 6 months)	one entry	65.000 FCFA
• Long stay Visa (max. 6 months)	several entries	78.000 FCFA
• Long stay Visa (max. 12 months)	one entry	85.000 FCFA
• Long stay Visa (max. 12 months)	several entries	92.000 FCFA
• Long stay Visa (more than 1 year)	one entry	118.000 FCFA
• Long stay Visa (more than 1 year)	several entries	131.000 FCFA

6. Burkina Faso climate and vegetation.

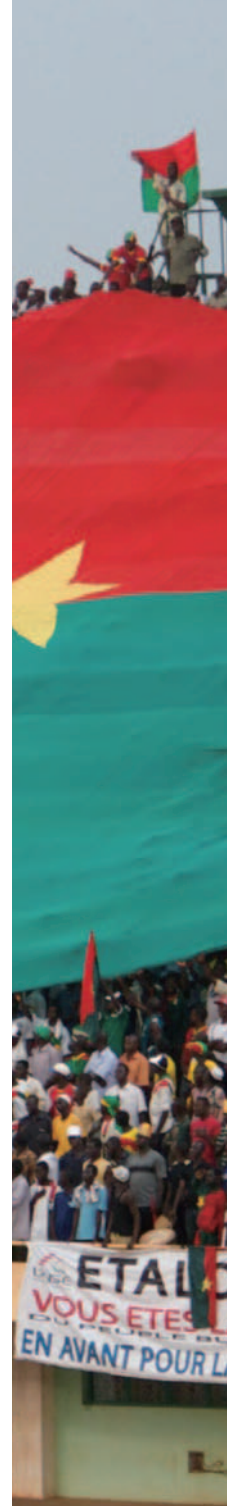
Vegetation is desert like in North, wooded and shrubby savanna in Centre, gallery-forest in South.

Burkina Faso has a tropical climate characterised by two seasons: one dry season from November to May and one rainy season from June to October.

XI. Practical information

7. Burkina Faso days off

Public holidays and days off (*)	Impact of civil servant days off	Impact of civil servant days off as provided by labour laws
January 1st	Holiday and day off	Paid holiday unless it is on Sunday
January 3rd	«	Paid holiday
March 8th	«	Paid holiday unless it is on Sunday
May 1st	«	Paid holiday
May 2nd if on Sunday	«	Paid holiday
August 5 th	«	Paid holiday
October 15th	«	Paid holiday
October 31st popular uprising commemoration Day	«	Paid holiday
December 11th	«	Paid holiday
December 12th if on Sunday	«	Paid holiday
December 25	«	Paid holiday unless it is on Sunday
Easter Monday	«	Paid holiday
The Ascension	«	Paid holiday
The Assumption	«	Paid holiday unless it is on Sunday
All Saints' Day	«	Paid holiday unless it is on Sunday
Mouloud	«	Paid holiday unless it is on Sunday
Ramadan or Aïd El Segheir	«	Paid holiday unless it is on Sunday
Tabaski or Aïd El Kébir	«	Paid holiday unless it is on Sunday



XII. Contact

Useful addresses for foreign investors

Burkina Faso Investment Agency (ABI)

Phone: 00 226 25 37 44 49

Email: info@investburkina.com

Website: www.investburkina.com

Companies House of Burkina Faso (MEBF)

Phone: 00 226 25 39 80 60/61

Website: www.me.bf

Chamber of Commerce and Industry of Burkina Faso (CCI-BF)

Phone: 00 226 30 61 14/15

Website: www.cci.bf

