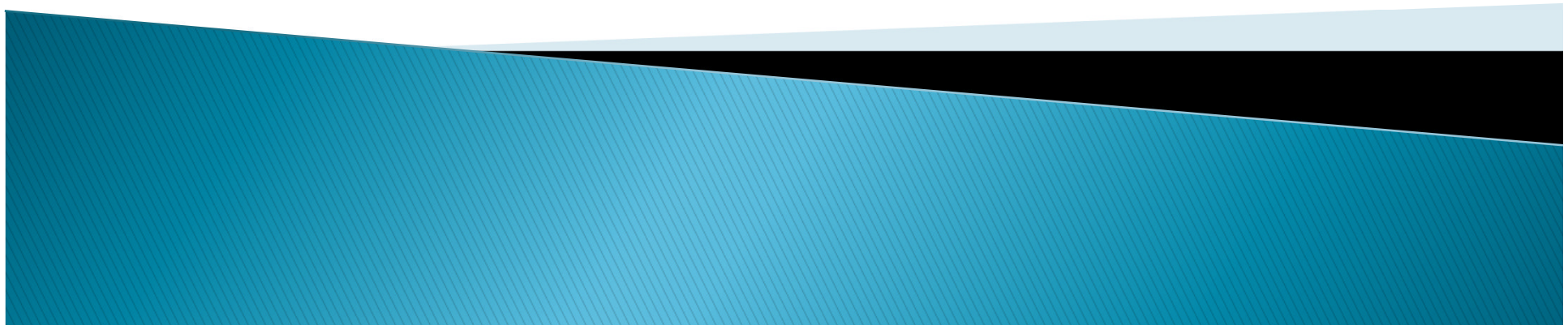




**EAST AFRICAN BUSINESS COUNCIL (EABC)**  
**Presentation during**  
**Japan-East African Community Investment Seminar**  
**28th March 2014, Tokyo**  
**By**  
**Mr. Kake Dhariwal**  
**EABC Board Director**

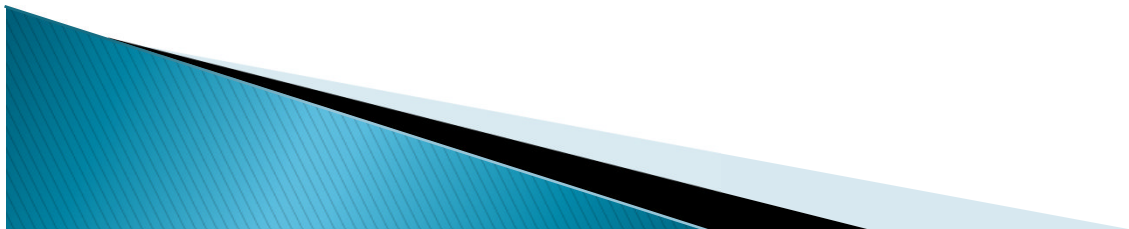
**“The Voice of the Private Sector in East Africa”.**





# Presentation Outline:

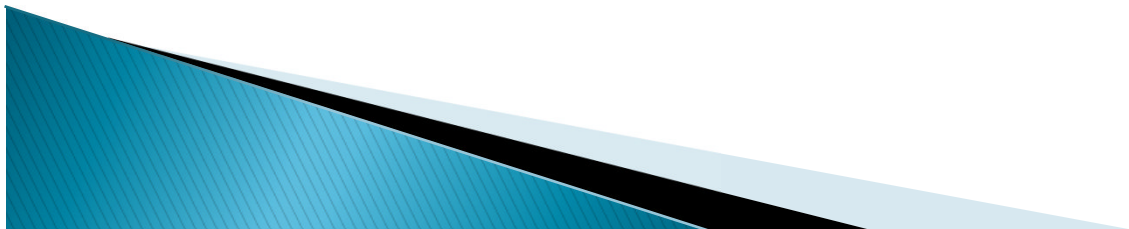
- ▶ **About EABC**
- ▶ **EAC Integration Process**
- ▶ **EAC at a Glance**
- ▶ **Key potential projects**





# ABOUT EABC:

- ▶ **Who we are:** Umbrella body of the Private Sector: Associations and corporate in the EAC Community – (Burundi, Kenya, Rwanda, Tanzania & Uganda)
- ▶ **Establishment:** In November 1997 to foster the interests of Private Sector in the EAC's integration process currently with 177 members mostly Business Associations
- ▶ **Relationship with EAC:** EABC enjoys “**Observer Status**” in EAC Secretariat, EAC Organs and Institutions. EABC is invited and participates in various technical, sectoral council, and ministerial meetings at EAC where we represent private sector interests. Process to establish a framework for private sector participation in EAC policy making is underway.
- ▶ **Recognition:** Besides the observer status, EABC is recognised by both EAC Policy Makers and the business community as the key multi-sectoral private sector facilitator / platform that brings the business community together at the EAC level.





# KEY PRIORITIES:

## **EABC has 5 Main Priorities in the 2011-2015 Strategic Plan**

### **1.0. Strengthen EABC INSTITUTIONAL CAPACITY:**

- Build EABC technical capacity – human, technical

### **2.0. Driving Policy Change within the EAC region**

- Providing fact based and consensus built private sector positions to the EAC Policy Makers

### **3.0. Providing Complementary Value Adding Services to Members**

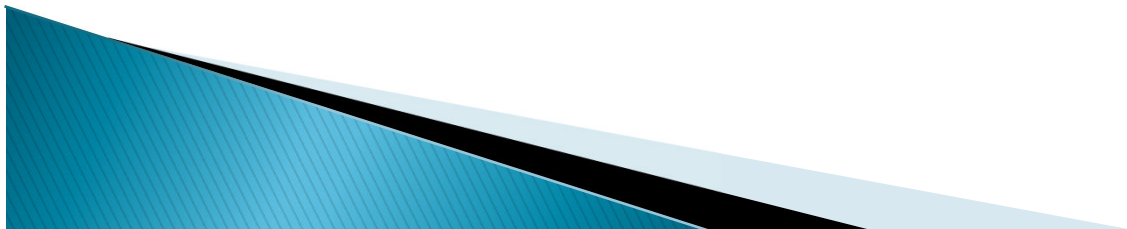
- Services that enhance the competitiveness of EAC businesses

### **4.0. Strengthening Partnerships**

- Sustaining strong relationships with key stakeholders

### **5.0. Knowledge Management**

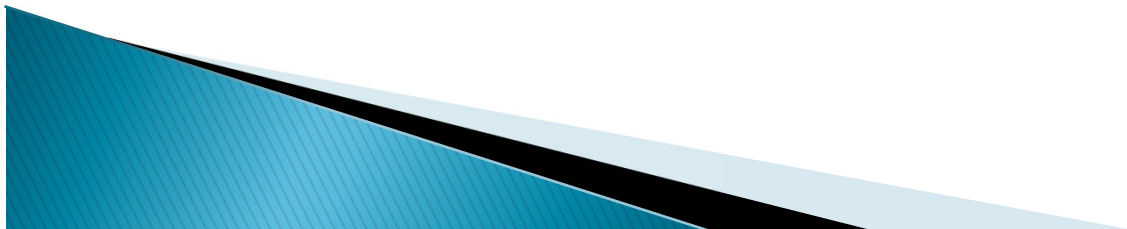
- Provide members update relevant information and getting feedback





# EAC Integration Process

- ▶ **Customs Union**
  - ❑ Common External Tariff
  - ❑ Removal of Non - Tariff Barriers
  - ❑ Removal of internal duties
- ▶ **Common Market: Free Movement of**
  - ❑ Services
  - ❑ Capital
  - ❑ Persons and Workers
  - ❑ Right of Establishment and Residence
- ▶ **Monetary Union**
- ▶ **Political Federation**





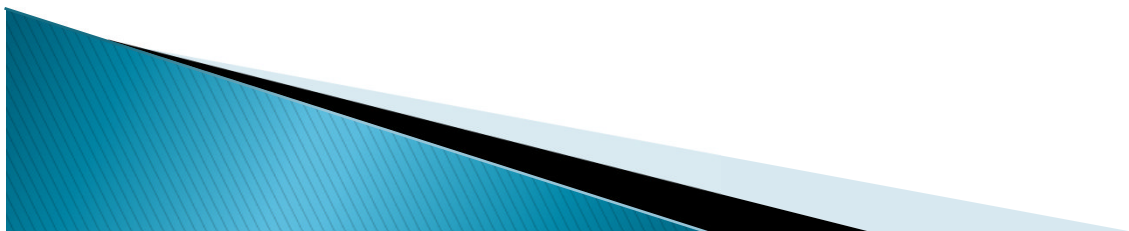
# EAC AT A GLANCE

- ▶ Harmonized Trade Regime
- ▶ Broad Based Market: 145.million (2012)
- ▶ Growth in GDP: USD 97.6 billion (2012)
- ▶ The second largest single market in Africa with population of 145 million (2012)
- ▶ Growing middle class and demand for fairly sophisticated products
- ▶ Diversified economy offering a variety of business and investment opportunities
- ▶ Business–friendly environment: world’s fastest reforming region





- ▶ Relatively large pool of educated and skilled Middle age workers
- ▶ Preferential market access to the U.S, E.U and some other developed countries
- ▶ Great market access to EAC, Africa, Middle East and Asia
- ▶ Stable economic and political environment
- ▶ Harmonized tariff within the EAC
- ▶ Regional Industrialization policy and stretegy





## Key potential projects

- ▶ Agri business – Agro processing
- ▶ Construction
- ▶ Iron-ore and other mineral processing;
- ▶ Fertilizers and agrochemicals;
- ▶ Pharmaceuticals;
- ▶ Petro-chemicals and gas processing;
- ▶ Energy and Bio-fuels
- ▶ Education
- ▶ Real Estate
- ▶ Transport





## CONTACT US:

*East African Business Council  
Olorien House, Along Old Moshi Road*

*Arusha, Tanzania*

*Tel: +255 27 2543047*

*Fax: +255 27 2509997*

*Email: [info@eabc-online.com](mailto:info@eabc-online.com)*

*Website: [www.eabc.info](http://www.eabc.info)*