





## SARAYA's Business in Egypt

Monday, 13<sup>th</sup> February, 2023

Ko TAKIGAWA

Africa Business Development Sec
Global Operation Div.,



#### Saraya Co., Ltd.

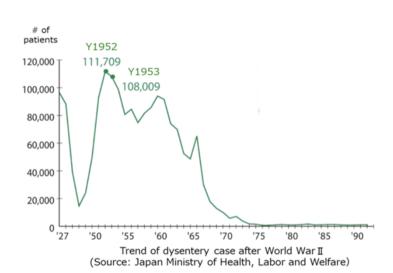




\* First Antibacterial Liquid Hand Soap in JAPAN









#### **Market Segments**

#### **Food Sanitation**



\*Food Factory, Restaurant, Supermarket, Catering, etc...

#### **Public Health**



\*Government, Public Facility, Airport, Office Buildings, etc

#### **Healthcare Hygine**



\*Hospitals, Dentals, Clinics, Nursing Homes, etc...

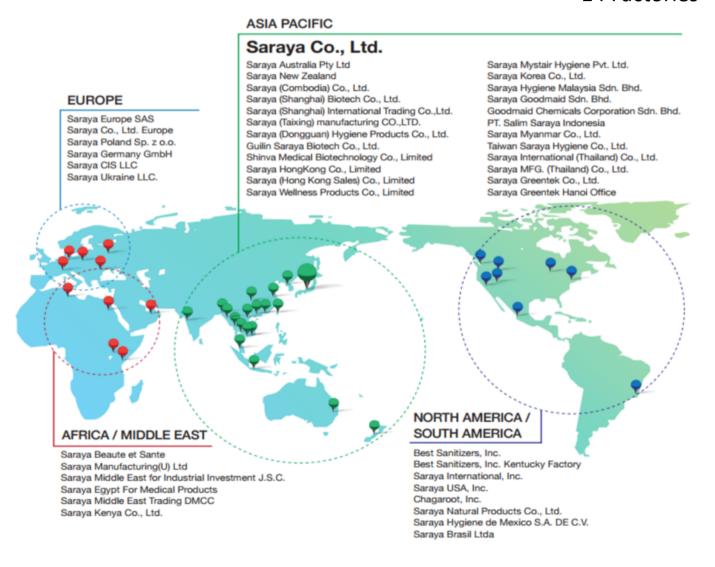
#### **Personal Hygiene**



\*Personal, Domestic use

#### **Global Operations**

#### 32 Sales Co 14 Factories



# SARAYA

### **MENA Operations**







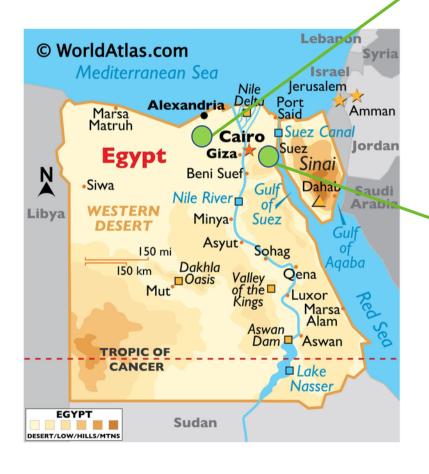
	Saraya Middle East for Industrial Investment J.S.C.	Saraya Egypt for Medical Products LLC	Saraya Middle East Trading DMCC
Established	April 2019	August 2021	July 2018
Address	Ain Soukhna-Suez. Suez Governorate, Egypt	Office 601 South Tower, Road 90th North, Cairo Business Plaza, New Cairo, Egypt	DMCC Business Center – Unit no.41 – Gold Tower Lake Level – Jumeirah towers, Dubai, UAE
Business	Manufacturing of Jojoba Oil and Hygiene Chemicals	Import, Sales & Marketing of Jojoba Oil, Hygiene Products & Natural Sweetener	Import, Sales & Marketing of Hygiene Products & Natural Sweetener





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#### Activities in Egypt



## 1 PLANTING JOJOBA FOR DESERT GREENING





**BEHEIRA** 

#### 2 FACTORY CONSTRUCTION

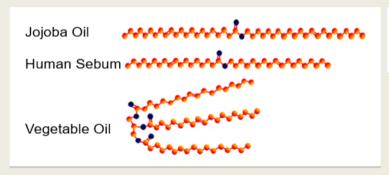


**SUEZ CANAL ECONOMIC ZONE** 

#### Potential of Jojoba Oil

#### What is Jojoba Oil?

- \*Only liquid wax ester in plant oil family
- \*Similar structure to that for human sebum → High demand as skin moisturizer



O | | CH<sub>3</sub>-(CH<sub>2</sub>)<sub>7</sub>-CH=CH-(CH<sub>2</sub>)<sub>n</sub>-C-O-CH<sub>2</sub>-(CH<sub>2</sub>)<sub>n</sub>-CH=CH-CH<sub>2</sub>)<sub>7</sub>-CH<sub>3</sub> n=7-13 n=9-13 Wax ester

- \*High heat stability / stable at 370°C, Suitable for lubricant
- \*High Value (US\$15/L)
- \*Small supply (import to Japan / 300 ton/year)
- \*Area of production (Sub-tropical dry area)
  Peru, Israel, Argentine, Australia, Egypt etc.

#### Development of Use application of Jojoba Oil

#### Sustainable Plantation of Jojoba









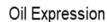
University of Sadat City



Nursery

Farm Field







After 3years

#### **Development of Use Application** for Jojoba Oil













Lip Stick



Fruit Wax







Insect Repellent

#### SIDC Special Economic Zone, Ain Sokhna



- \*127km from Cairo Airport
- \*8km away from Ain Sokhna Port

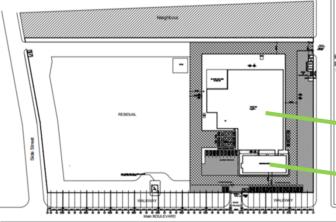






#### Saraya Factory at Sokhna Industrial Zone







Factory Site: 20,000sqm

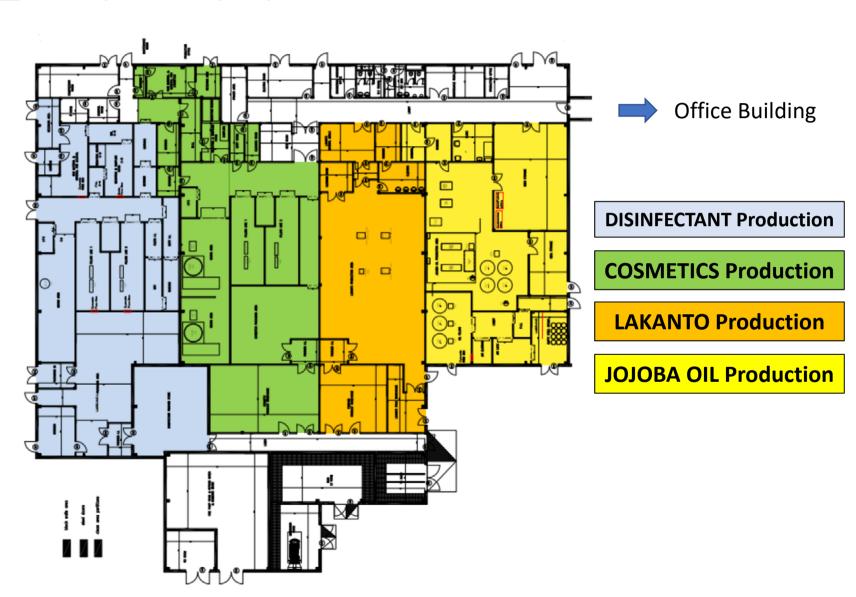
1<sup>st</sup> Phase Construction: 3,264 sqm

Hand over: 28 February 2023

**Factory Building** 

Office Building

#### Saraya Factory Layout



#### JOJOBA OIL FACTORY

















#### COSMETIC FACTORY



Polynesian Spa
Shampoo 480 ml
Conditioner 480 ml
Southern Tropical
Shampoo 480 ml
Conditioner 480 ml
Velie Baby
Body Soap
Hand Soap



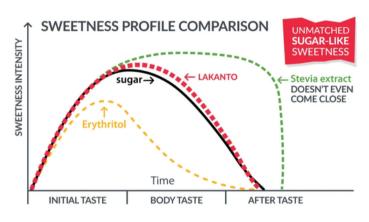




# SARAYA

### LAKANTO FACTORY (Zero Calorie Natural Sweetener)



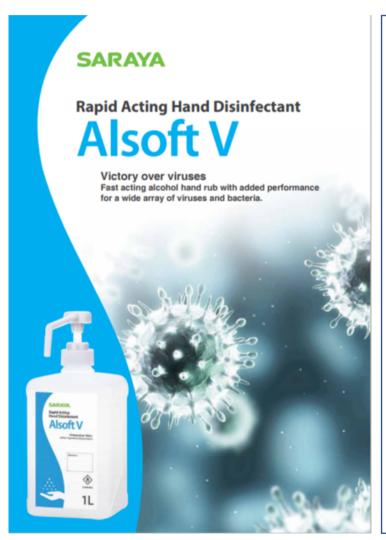








#### DISINFECTANT FACTORY (Pharmaceutical Grade)



#### Surgical Handrub

#### **ALSOFT VB**

- \*Fast acting antimicrobial agent.
- \*Surgical handrub within 60 seconds
- \*Effective against a broad spectrum of microorganisms, killing most common bacteria, yeasts, mycobacteria and viruses.



