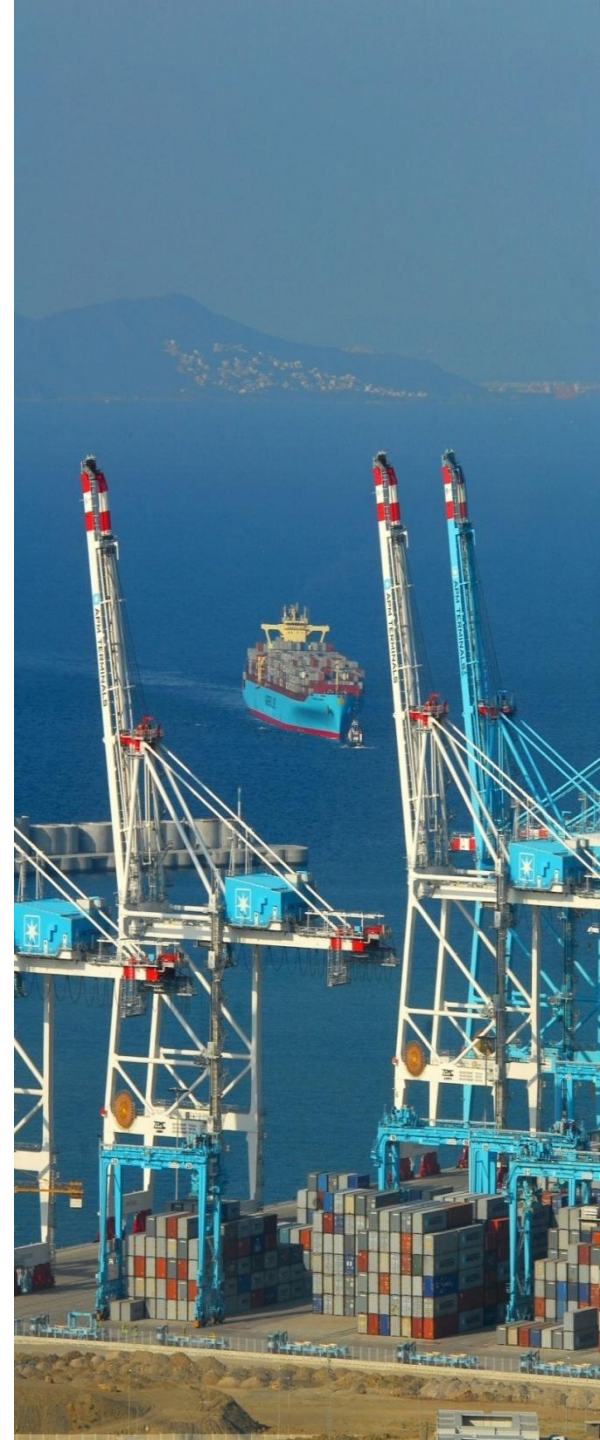


# TANGER MED, A WORLD CLASS LOGISTICS AND INDUSTRIAL PLATFORM

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**Marketing & Business Development Director**



Tokyo – Japan, December 2012



# WHERE WE ARE AND WHO WE ARE



## TANGIER REGION : A UNIQUE LOCATION

Located in the Northern part of Morocco, Tangier area is only at 14 km from South of Europe. Tangier region is the second economic region of Morocco with 10% of GDP. The region has 12 000 km<sup>2</sup> and a 3 million inhabitants.





## TANGIER REGION : A MODERN AND DYNAMIC AREA

The development of Tangier is linked to the development of infrastructures:

- The new port of Tanger Med
- The restructuring of the oldest port
- The development of several activity zones (Industrial parks)
- The starting point of the Moroccan high speed train



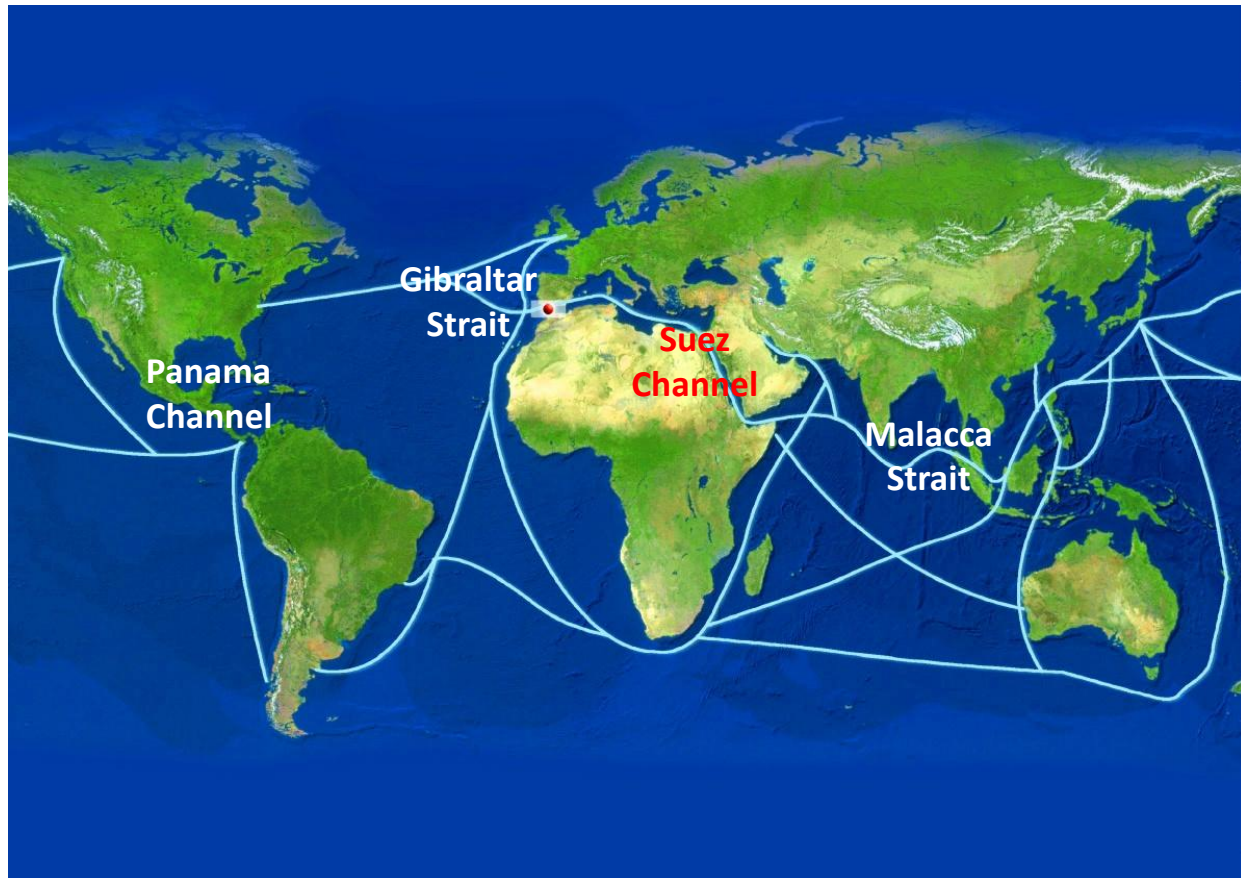
## **TANGIER : A MODERN AND ATTRACTIVE CITY OPENED TO THE WORLD**

With more than 1 million people, Tangier is the main important city in the North of Morocco. Tangier is also well known through its international influences : several nationalities are present in addition to international schools (French, Spanish, American and Italian)

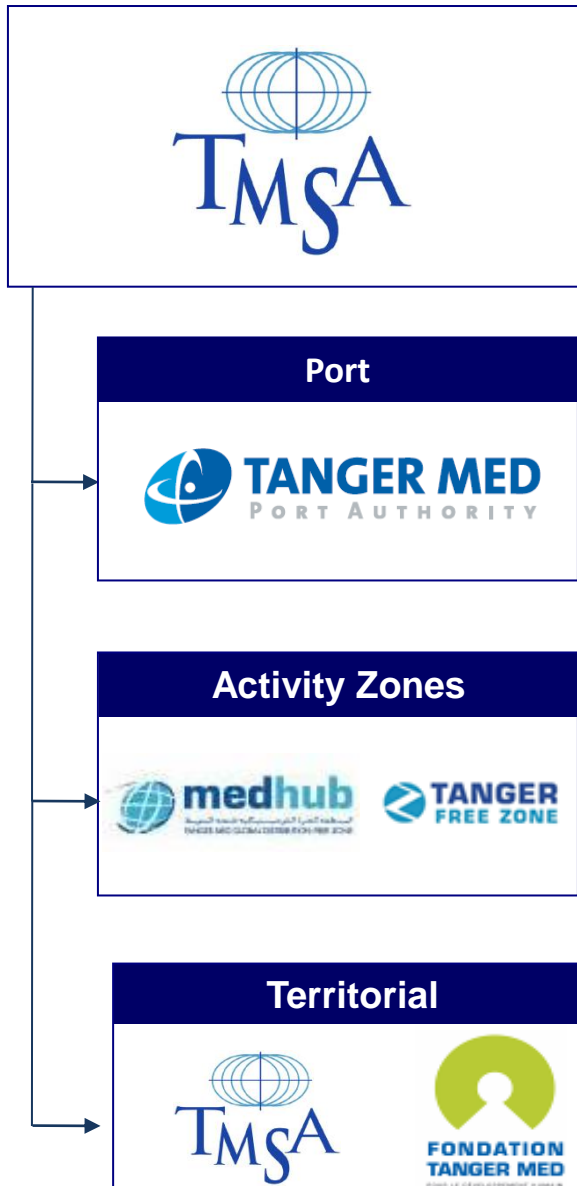


## **TANGER MED – A UNIQUE LOCATION, A STRATEGIC VISION**

At the crossroads of key Liner corridors : zero deviation on East-West / North-South routes; 100 000 ships annually, 20% of which is container traffic, sail through the Gibraltar Strait



## AN INTEGRATED DEVELOPMENT STRATEGY



- **TMSA was Created in September 2002**
- **TMSA is a State-Owned Agency**
- **TMSA projects are under a Public Private Partnership**



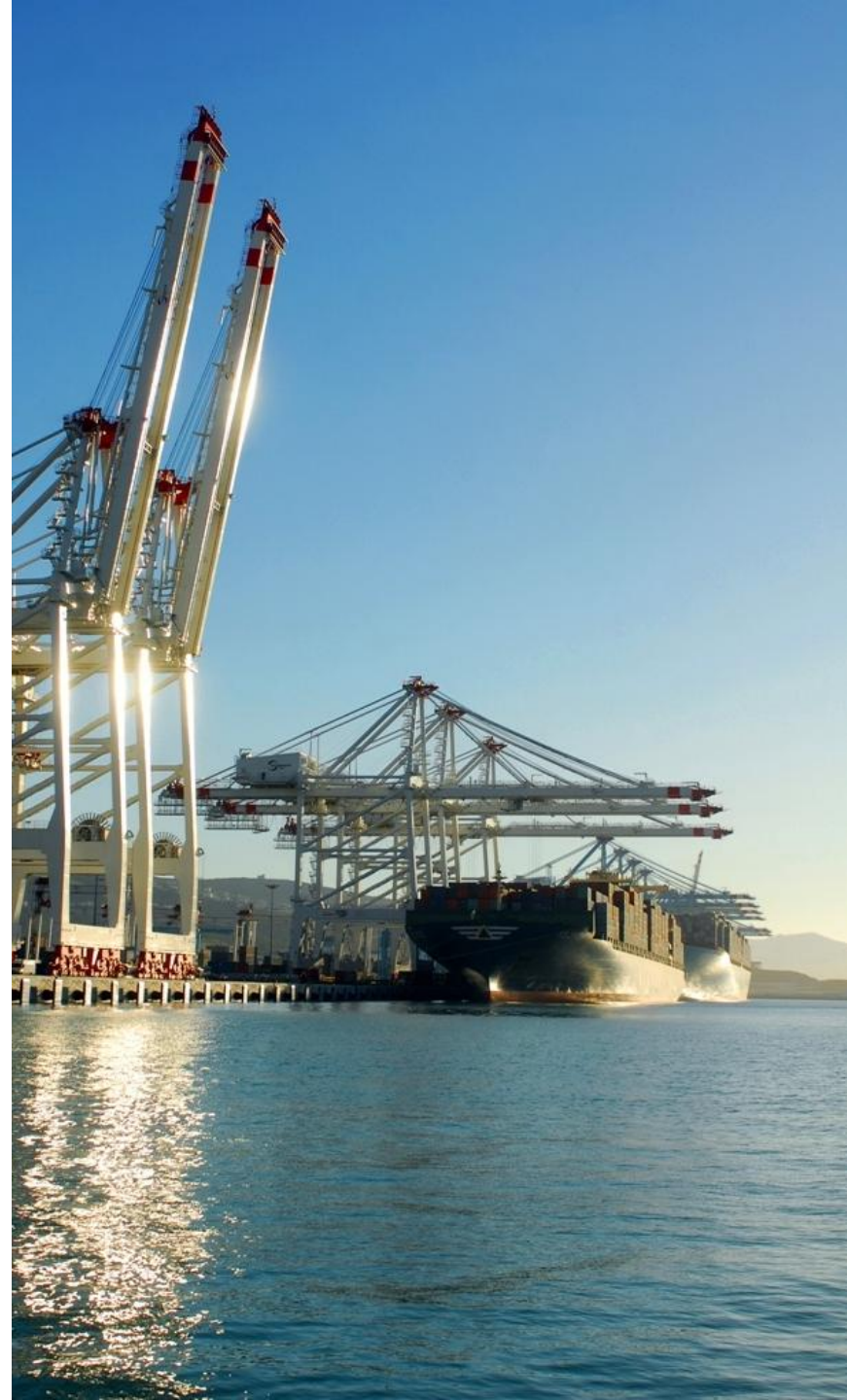
## **TANGER MED PORT & ZONES : A DUAL AMBITION**

- A World-Class Transshipment platform serving the needs of global and regional container trade

**&**

An Efficient Import/Export hub fostering Morocco's competitiveness in World Trade

- An Industrial Platform attached to the Port Complex, providing for a scaled deployment of activity zones





# WHY TANGER MED ?



## TANGER FREE ZONE AWARDS

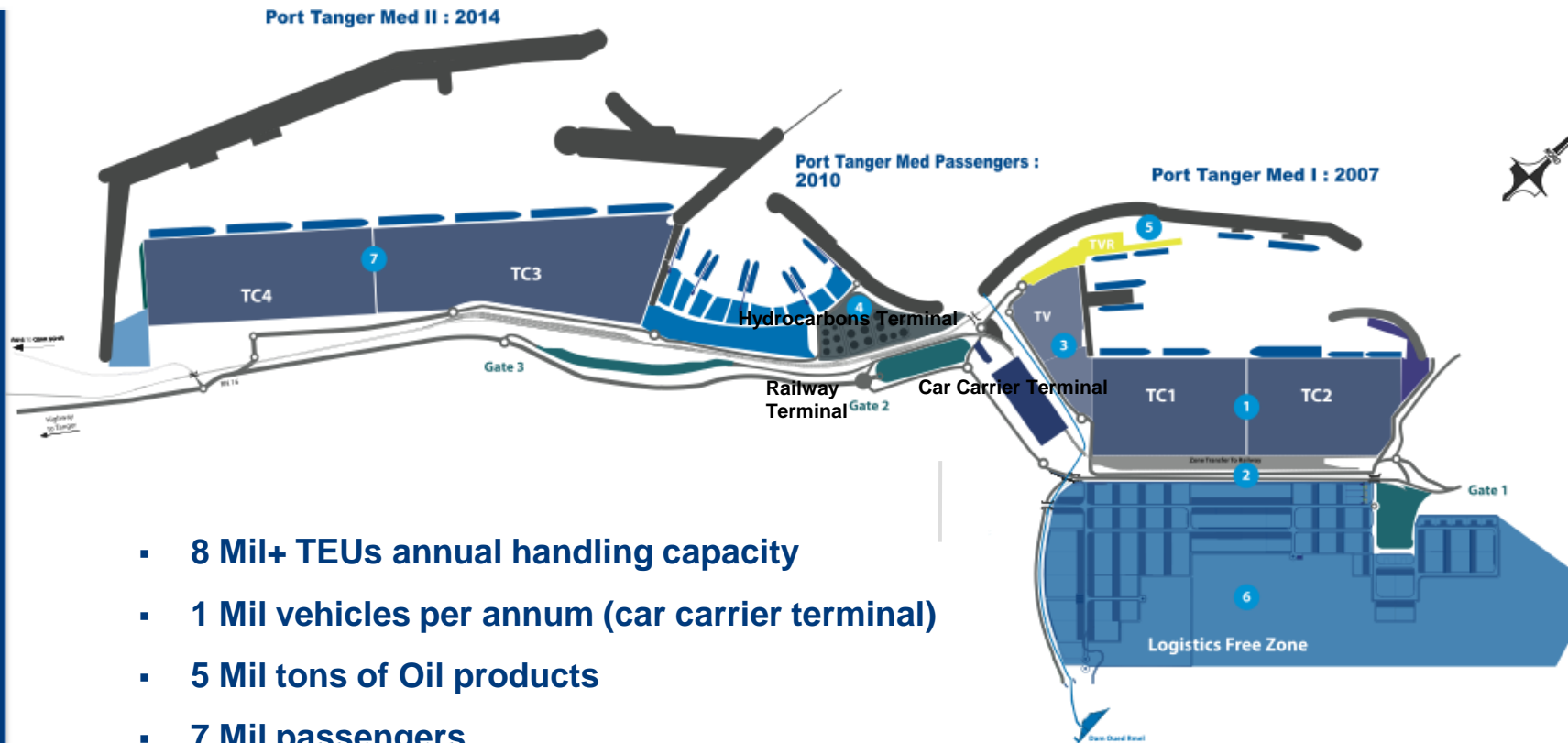


### GLOBAL FREE ZONES OF THE FUTURE 2012/2013 – FDI – FINANCIAL TIMES

#### TOP FIVE BEST PORT ZONES # 1

RANK	NAME OF ZONE	COUNTRY
1	Tanger Free Zone	Morocco
2	Freeport of Ventspils	Latvia
3	Mauritius Freeport	Mauritius
4	Khalifa Bin Salman Port	Bahrain
5	Salalah Free Zone	Oman

# A WORLD CLASS PORT PLATFORM A MEGA PROJECT



- 8 Mil+ TEUs annual handling capacity
- 1 Mil vehicles per annum (car carrier terminal)
- 5 Mil tons of Oil products
- 7 Mil passengers
- 700 K trucks
- EUR 3.5 billion public/private investment
- End to end length: 9 km



## TANGER MED : ONE COMPLEX, SEVERAL TERMINALS





## TANGER MED : AN INFRASTRUCTURE FOR THE LARGEST CONTAINER VESSELS



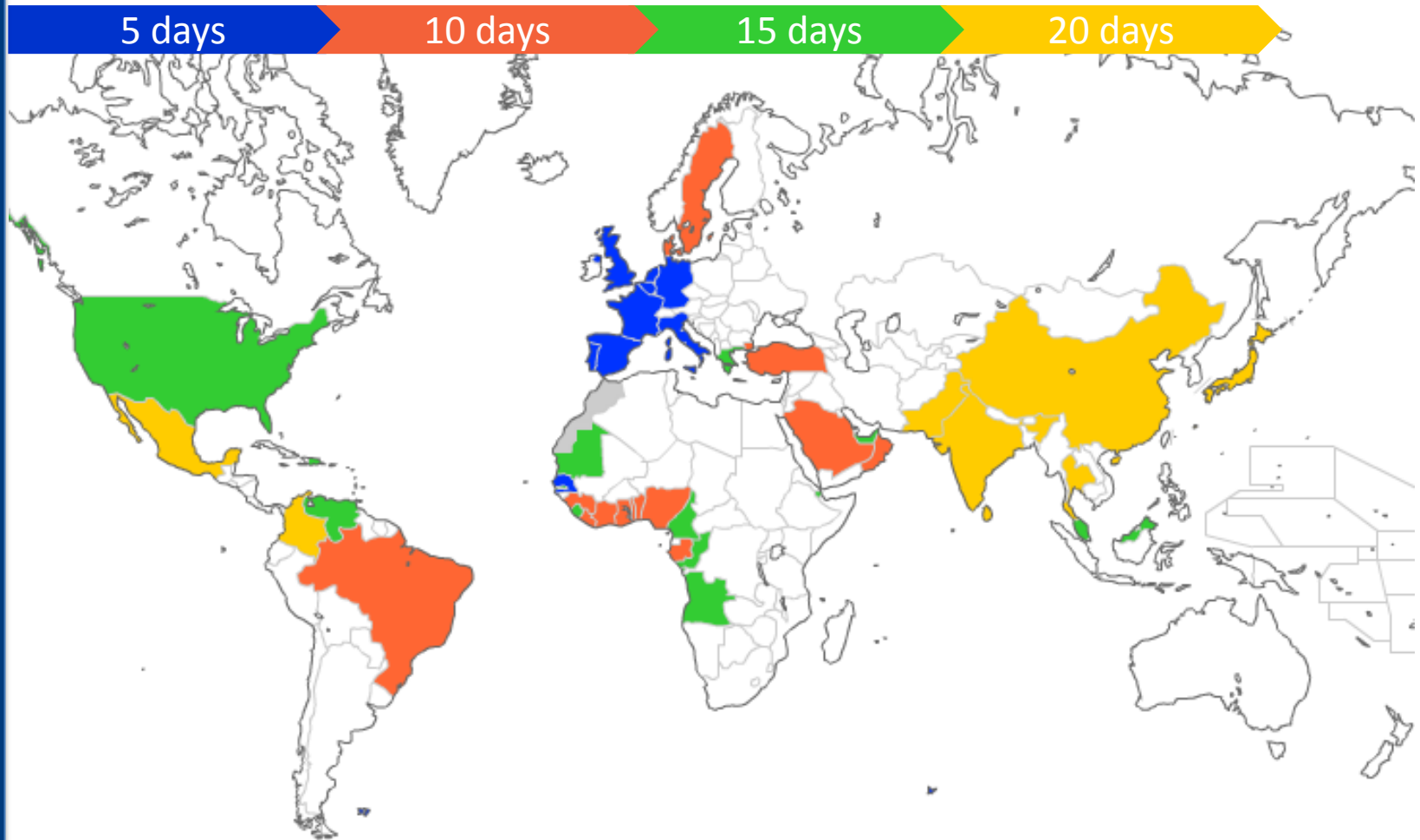
# TANGER MED – ONE COMPLEX, THREE PORTS

## Tanger Med - Calling the World ... and more !



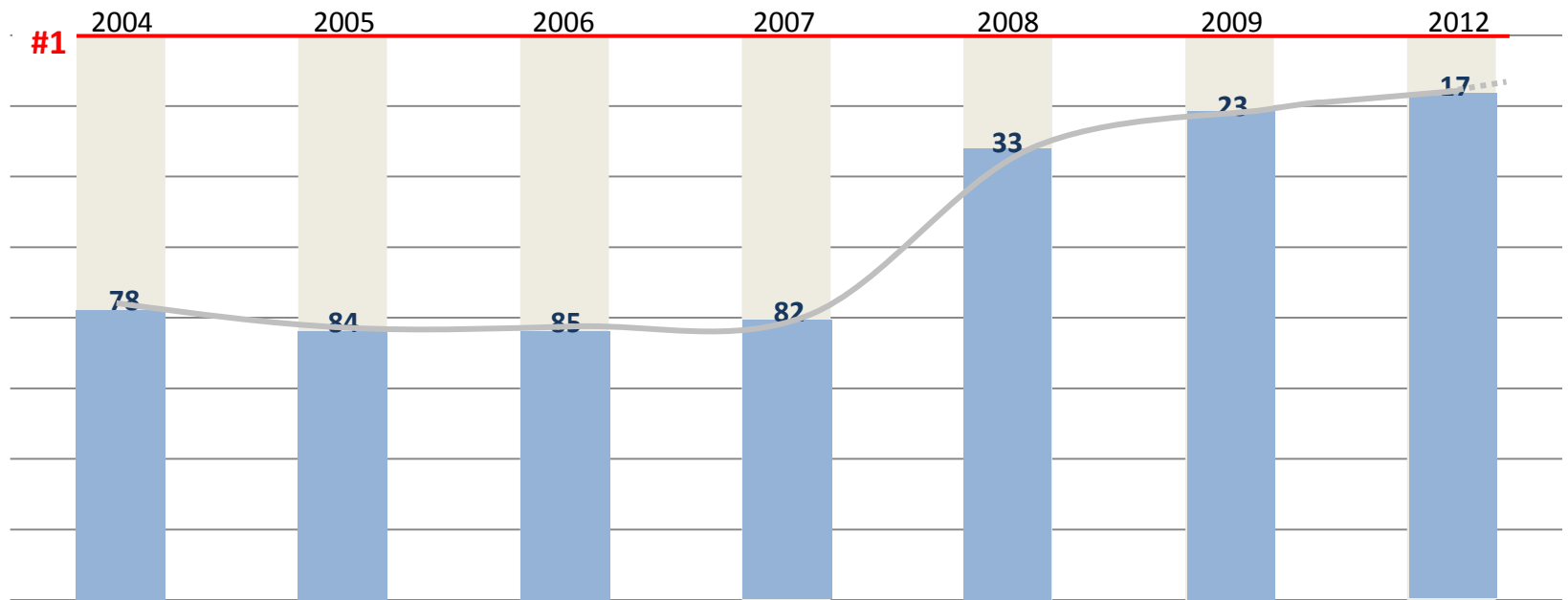
# TANGER MED

## International Connectivity





### Liner Shipping Connectivity Index: Morocco Ranking





## TANGER FREE ZONE AWARDS



### GLOBAL FREE ZONES OF THE FUTURE 2012/2013 – FDI – FINANCIAL TIMES

#### TOP FREE ZONES # 6

RANK	NAME OF ZONE	COUNTRY
1	Dubai Airport Free Zone	UAE
2	Dubai International Financial Centre	UAE
3	Shanghai Waigaoqiao Free Trade Zone	China
4	Iskandar	Malaysia
5	DuBiotech	UAE
6	Tanger Free Zone	Morocco
7	Freeport of Ventspils	Latvia
8	The Clark Freeport Zone	Philippines
9	Chittagong Export Processing Zone	Bangladesh
10	Dubai Media City	UAE

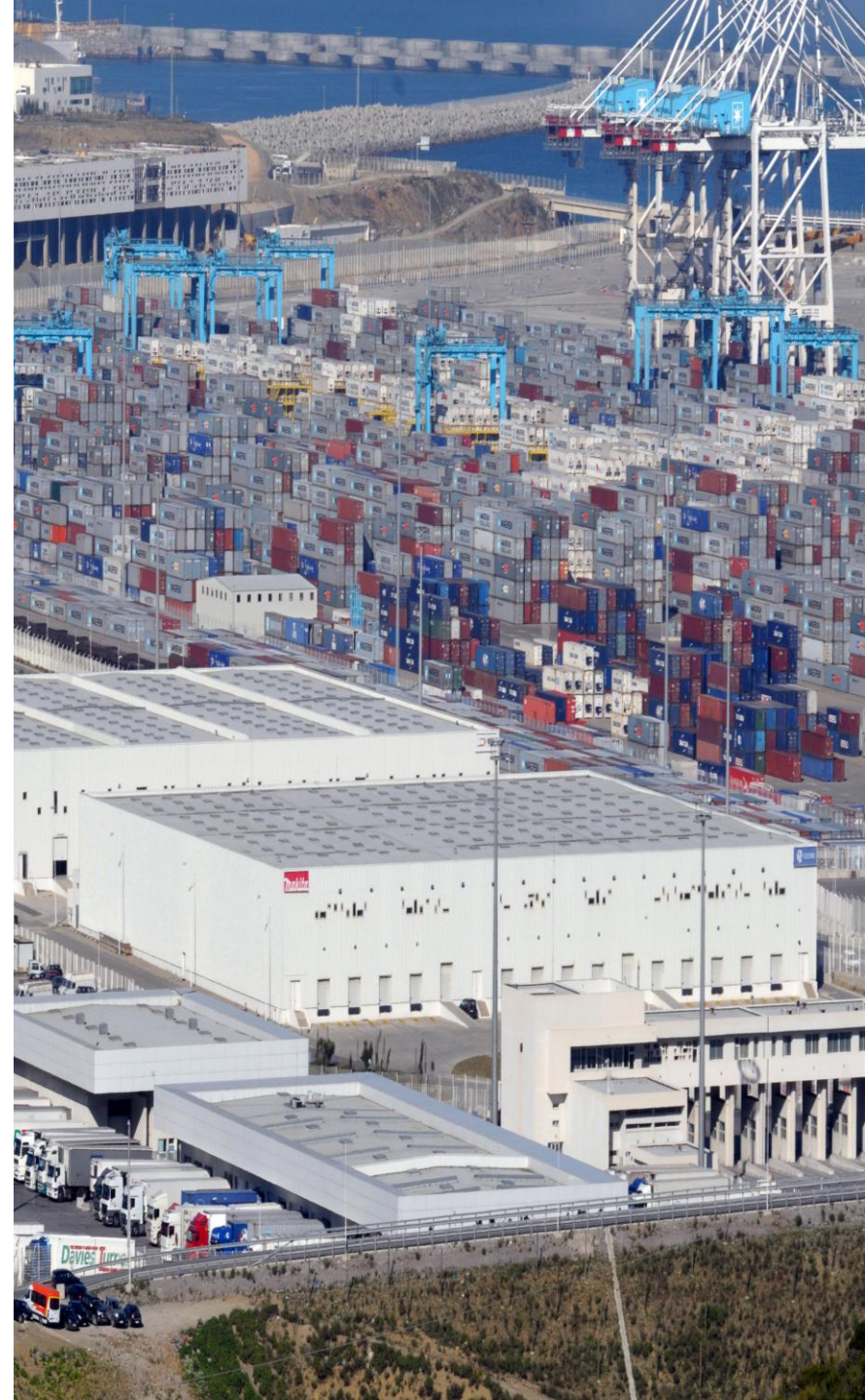
# LOGISTICS, INDUSTRIAL AND COMMERCIAL FREE ZONES

A Comprehensive Offer



## LOGISTICS FREE ZONE

- Extendable land capital of 150 Ha
- Free customs zone adjacent to the port
- Enhances the competitiveness of the port and offers added-value to transshipment
- Dedicated to logistics and post-processing activities essentially aimed at « World to World »





## **INDUSTRIAL FREE ZONES –** Tanger Free Zone



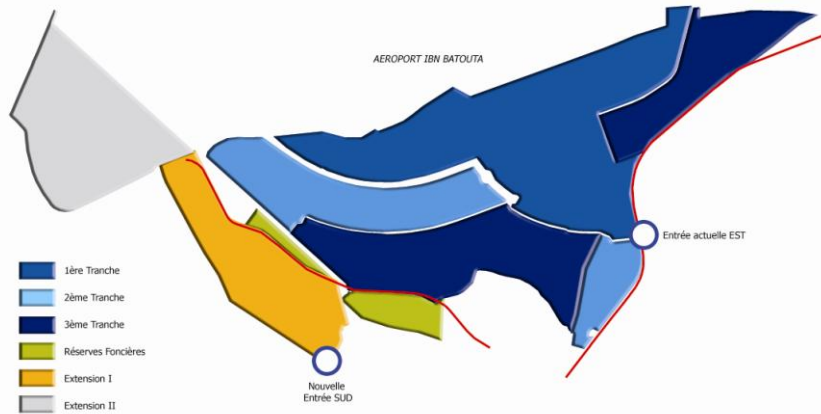
- 345 Ha, launched in 1999, extended to 500 Ha
- Leasing and sale of industrial and business premises
- Multi-purpose zone dedicated to export
- More than 600 Companies currently set-up
- 200 industrial companies
- Over 35,000 jobs created
- A yearly turnover +2 billion USD



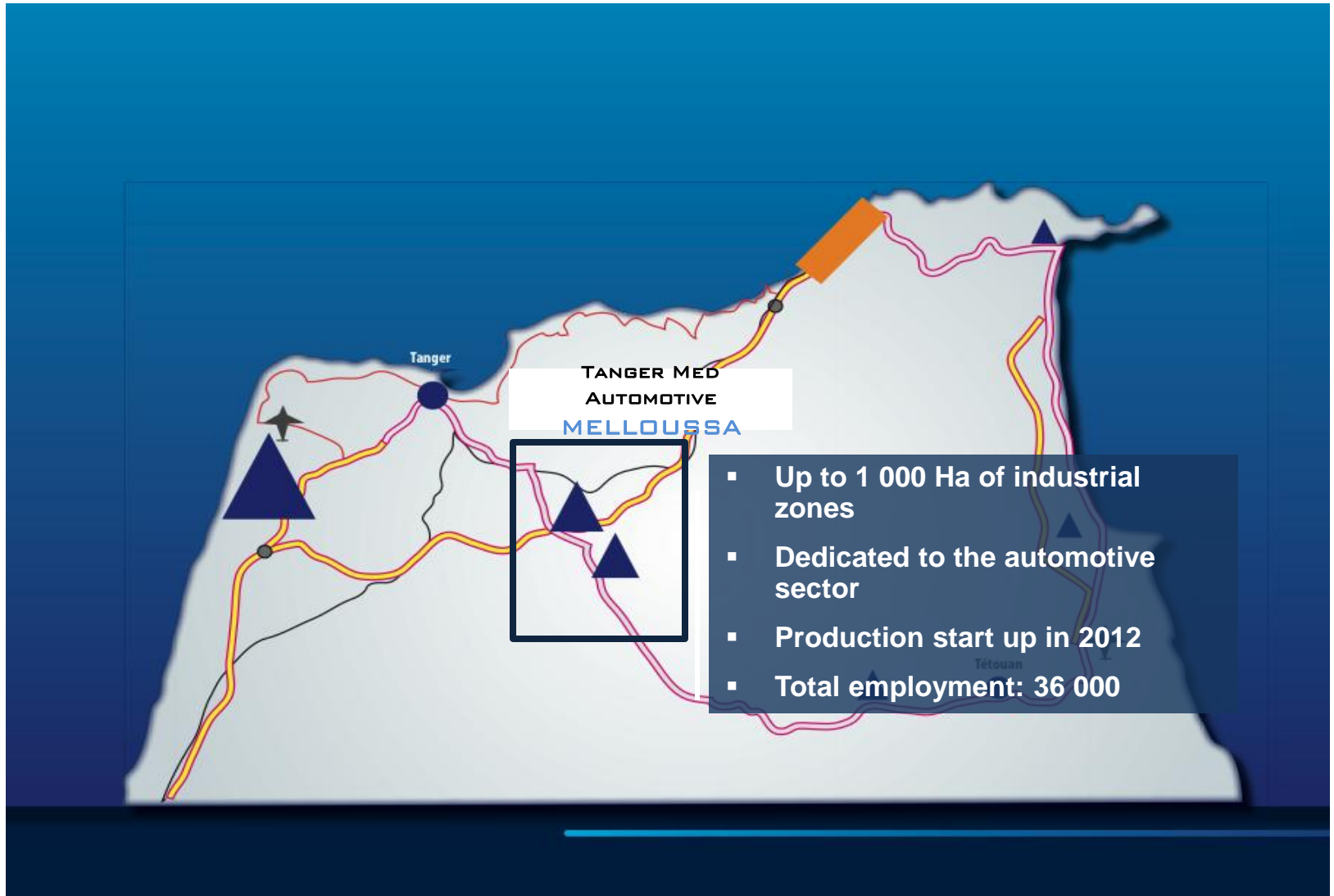


# INDUSTRIAL FREE ZONES – Tanger Free Zone

PLAN GLOBAL DE TFZ AVEC LES EXTENSIONS



# INDUSTRIAL FREE ZONES – Automotive Industry



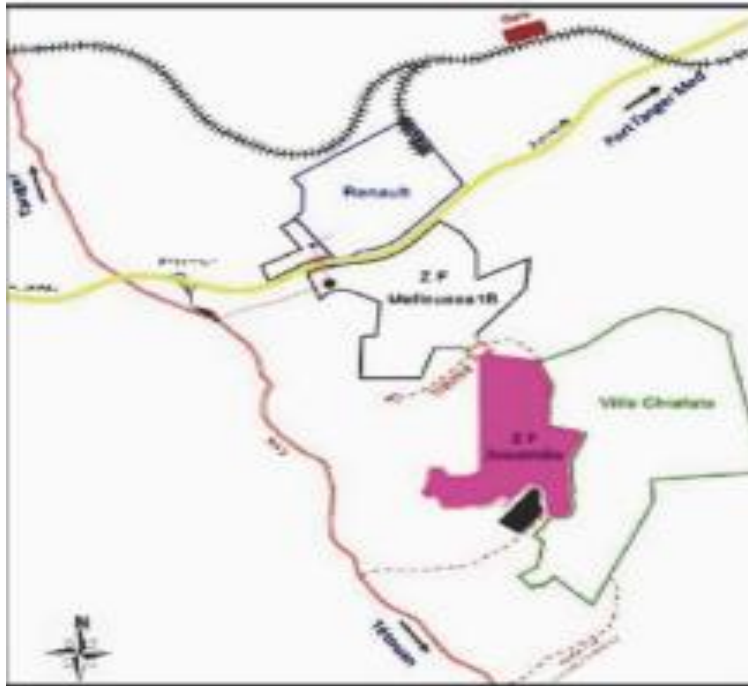
## TANGER AUTOMOTIVE CITY : A NEW FREE ZONE DEDICATED TO AUTOMOTIVE INDUSTRY



- 14 Km form Tangier city, and 35 Km from Tetouan
- 22 Km form Tanger Med Port and 20 Km from Tanger Free zone
- A platform linked to Renault's further development in Tangier region
- 300 ha extendable to 500 ha
- New city (+250.000 ha) adjacent to Tanger Automotive city
- Dedicated to the Automotive industry
- An ideal environment for car component suppliers Tiers 1, 2 & 3
- A synergy between the Industrial platforms and the Tanger Med Port to reach European car manufacturers
- Two professional training centres devoted to the automotive sector
- A logistic services for supply, storage and delivery
- A car carrier terminal at Tanger Med Port

# TANGER MED AUTOMOTIVE –

## Tanger Automotive City – welcoming Renault Project



RENAULT

With the mega-project RENAULT, Tanger Automotive City will become a major automotive production base

### Production

- 400,000 cars per year in 2014 (~200,000 in 2012)
- Capacity: 60 vehicles per hour

### Jobs

- 6,000 direct jobs
- 30,000+ indirect jobs

### Site

- 280 Ha for Renault site
- Zero CO<sup>2</sup> emission factory

### Location

- ~44km from Europe
- ~30km from Tanger Med Port
- Highway & railway connexion

### Logistics

- Dedicated terminal for vehicles at the port of Tanger Med
- Privileged access for containers

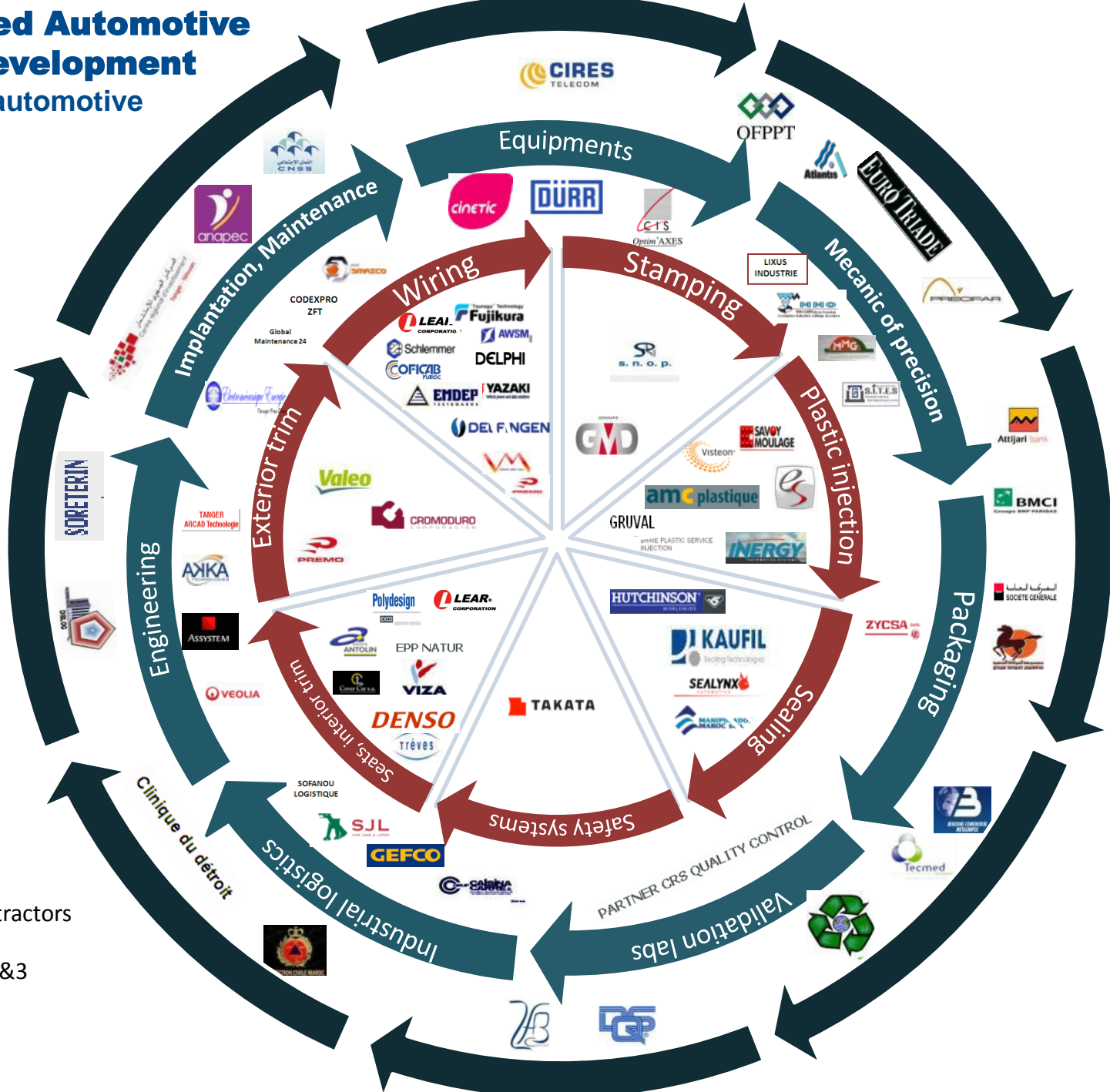


**TANGERMED AUTOMOTIVE :  
RENAULT TANGER MED**



# Tanger med Automotive Cluster Development

Tanger med automotive environment



- Services
- Sub- contractors
- Tiers 1,2 &3

THEY TRUST ON TANGER MED



## **THE TANGER MED VALUE PROPOSITION**

- **An integrated organization with Free Zones and port**
- **A world class, multi-purpose Port with excellent World/World connectivity**
- **A vast array of activity zones sharing the free trade zone status with the Port**
- **A highly efficient Gateway to/from Morocco's hinterland**
- **A unique geostrategic location on the Mediterranean bridging Europe and Africa, and allowing easy access to a market of 600+ million people**
- **A unique industrial and logistics platform from Morocco to Europe, Africa, Middle East and Americas**
- **Competitive advantages:**
  - ✓ **Skilled labour**
  - ✓ **Tax incentives**
  - ✓ **One-stop shop**
  - ✓ **Free Trade Agreements**





Kingdom of Morocco  
Tanger Mediterranean Special Agency

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