



MINISTRY OF TRADE AND INDUSTRY
INSTITUTE OF EXPORT PROMOTION - IPEX





PRESENTATION STRUCTURE

- MOZAMBIQUE
General Information
- IPEX
Institute of Export Promotion
- POTENTIAL SECTORS FOR EXPORT
By Province
- POTENTIAL EXPORT PRODUCTS
Main Destination Countries
- TRADE BALANCE:
Mozambique – Japan
2012 – 2014



MOZAMBIQUE

Basic Features



GEOGRAPHY:

Location: South-eastern coast of Africa;

Bordering: Tanzania, Zambia, Malawi, Zimbabwe, South Africa, Swaziland and the Mozambique Channel in the Indian Ocean.

Area: 799.380 km² (309,495 sq. mi.)

Climate: Sub-tropical to tropical (south to north).

Coastline: 2.525 Km

DEMOGRAPHY:

Population: 25.727.911 (Estimate 2015)

GDP - (%) 2013 --> 7,3

GDP Per Capita - USD 2013 --> 646,00

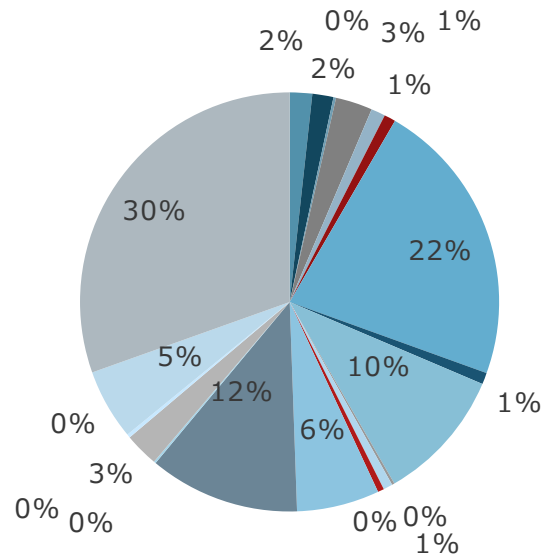
Capital: Maputo

GOVERNMENT:

The Head of State: **President Filipe Jacinto Nyusi**

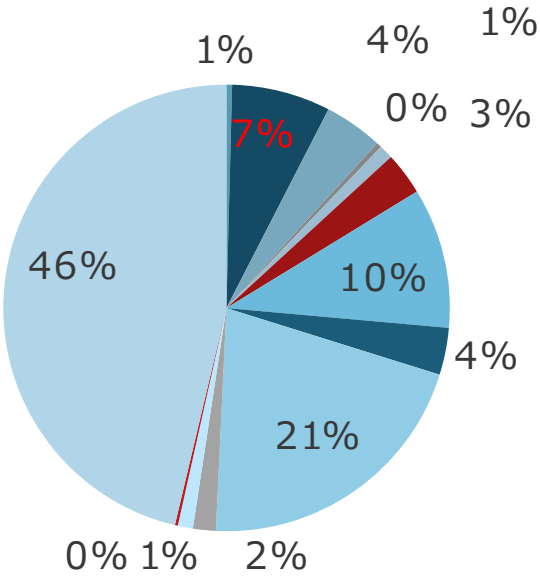
MAIN EXPORT PRODUCTS

- Sugar cane
- Cotton
- Cashew carnell
- Heavy sands - Titanium mine
- Heavy sands - Zirconio minerals
- Bananas
- Aluminium bars
- Shrimp
- Mineral Coal (Coke and semi-coke)
- Cashew nuts
- Bunkers
- Fuels (reexportations)
- Electrical energy
- Natural gas
- Lobster
- Wood
- Maize
- Non-monetary gold
- Tobacco
- Other Products



MAIN IMPORT PRODUCTS

- Sugar cane
- Cars
- Cereals
- Beers
- Hydraulic cement power
- Electrical energy
- Diesel
- Petrol
- Machinery
- Medicins
- Palm oil
- Soybean oil
- Other Products



The Export Promotion Institute (IPEX) is a non – profit social-economic unit created in 1990 to promote and coordinate the implementation of policy measures for the development of Mozambican’s exports.

MISSION

- ▶ To develop and promote the export of Mozambican goods and services, harmonizing its activities with all institutions that deal with foreign trade.

VISION

- ▶ To assert itself as the national focal point for the development and promotion of Mozambique’s exports.

IPEX PROJECTS

VALUE CHAIN FOR PRODUCT DEVELOPMENT

1.

PILO
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PROJECTS
(Purpose
)

Help to understand the process of export development and export promotion;

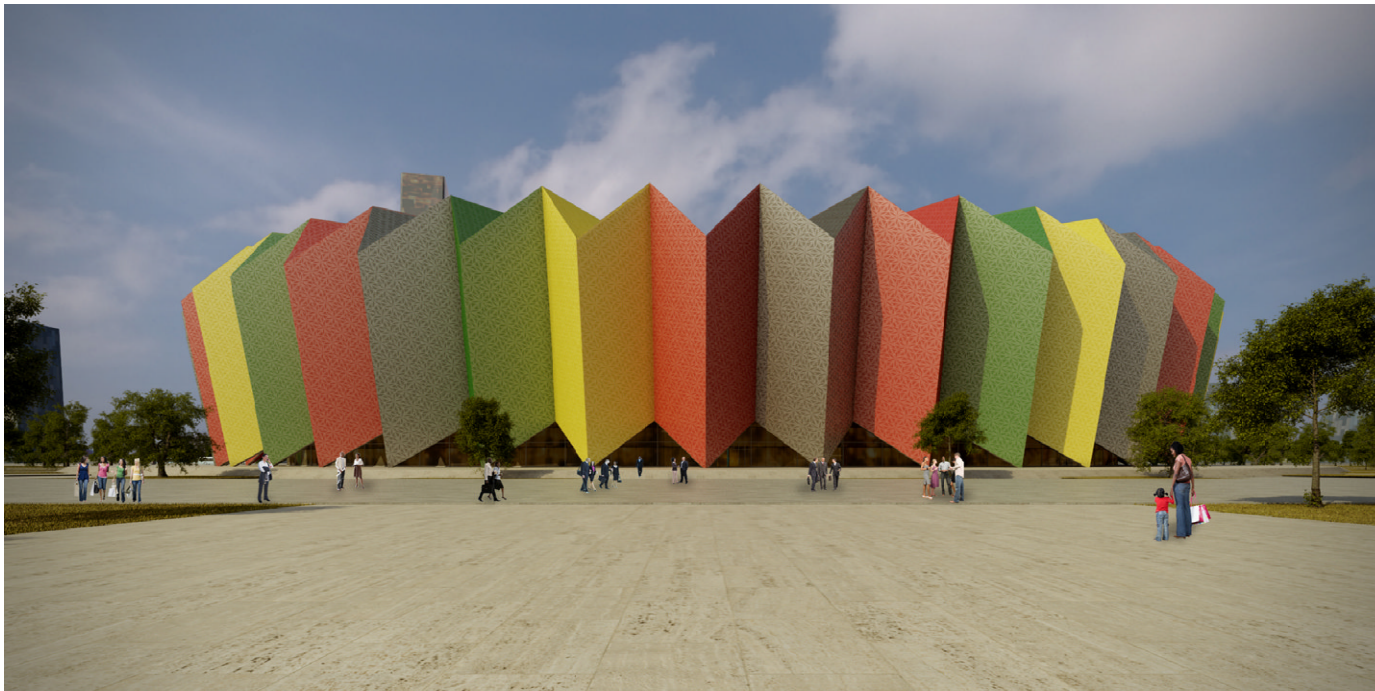
Export value chains built, constraints identified and addressed;

Create a number of "testimonials" that can help IPEX to conquer its place in the export value chain.



IPEX PROJECTS- Cont...

2. FACIM INVESTMENT INFRA STRUCTURES



POTENTIAL EXPORT SECTORS



POTENTIAL SECTORS



Mineral Resources and Energy

- ▶ Aluminum;
- ▶ Energy;
- ▶ Natural Gas;
- ▶ Minerals;
- ▶ Titanium;
- ▶ Limonite;
- ▶ Zircon -
Surveillance
;

- ▶ Marble;
- ▶ Gold;
- ▶ Tantalite;
- ▶ Base
metals;
- ▶ Limestone.

Services

- ▶ Tourism

POTENTIAL SECTORS

AGRICULTURE & FORESTRIES

- Maize;
- Tobacco;
- Cotton;
- Cashew nuts;
- Cashew Kernel;
- Spices;
- Exotic plants and herbs;
- Rice;
- Cassava;
- Oilseeds;
- Beans;
- Sugar cane;
- Fruit & Vegetables;
- Wood;
- Tea;
- Honey.

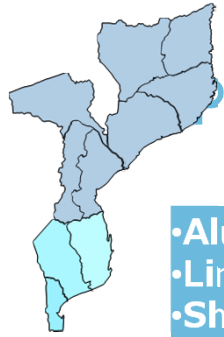
FISHERY

- Shrimp;
- Lobster;
- Fish;
- Crabs;
- Squids;
- Octopus

INDUSTRY AND MINERAL

- Electricity;
- Aluminum Ingots;
- Mineral Coal;
- Natural Gas;
- Heavy Sands.





POTENTIAL EXPORT SECTORS BY PROVINCES

- Aluminum bars;
- Limestone;
- Shrimp;
- Banana;
- Citrus;
- Zircon – Surveillance;
- Timber;
- Fish;
- Metal and semi metal Scraps ;
- Copra oil;
- Tourism;
- Handcraft



MAPUTO

- Cashew nuts;
- Cashew kernel;
- Timber;
- Pineapple;
- Tourism;
- Fish;



GAZA

- Coconuts;
- Copra;
- Copra Oil;
- Cashew Nut;
- Cashew kernel;
- Cassava;
- Citrus;
- Shrimp;
- Lobster
- Baby corn;
- Fresh beans,
- Mango ;
- Pineapple;
- Timber



INHAMBANE



POTENTIAL EXPORT SECTORS BY PROVINCES

- Banana;
- Baby corn;
- Fresh beans;
- Forestry resources;
- Cashew nuts;
- Honey;
- Mineral water;
- Precious and semi precious stones;
- Gold;
- Fish;
- Vegetables;
- Limestone;

MANICA

- Sugar;
- Timber;
- Shrimp;
- Fish;
- Crabs;
- Lobster;
- Timber;
- Pineapple
- Cashew nuts
- Sesame seed;
- Ginger;
- Boer beans;
- Tourism

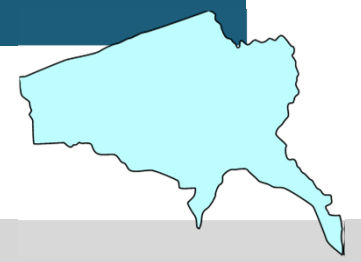
SOFALA

- Timber;
- Coco nut;
- Pineapple;
- Fish;
- Shrimp;
- Honey;
- Cashew nuts;
- Peanuts;
- Tourism;
- Tea;

ZAMBÉZIA

- Electricity;
- Mineral coal;
- Kapenta;
- Tilapia;
- Tea;
- Tobacco

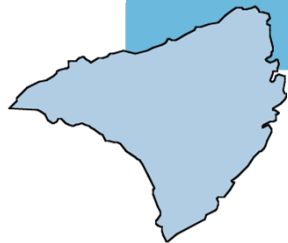
TETE



POTENTIAL EXPORT SECTORS BY PROVINCES

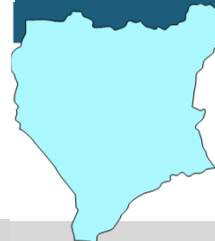


- Shrimps;
- Heavy sand;
- Minerals;
- Cashew nuts;
- Cashew kernel;
- Peanuts;
- Timber;
- Handcraft;
- Sisal;
- Tourism;



NAMPULA

- Cotton;
- Tobacco;
- Mineral coal;
- Tourism;
- Timber;



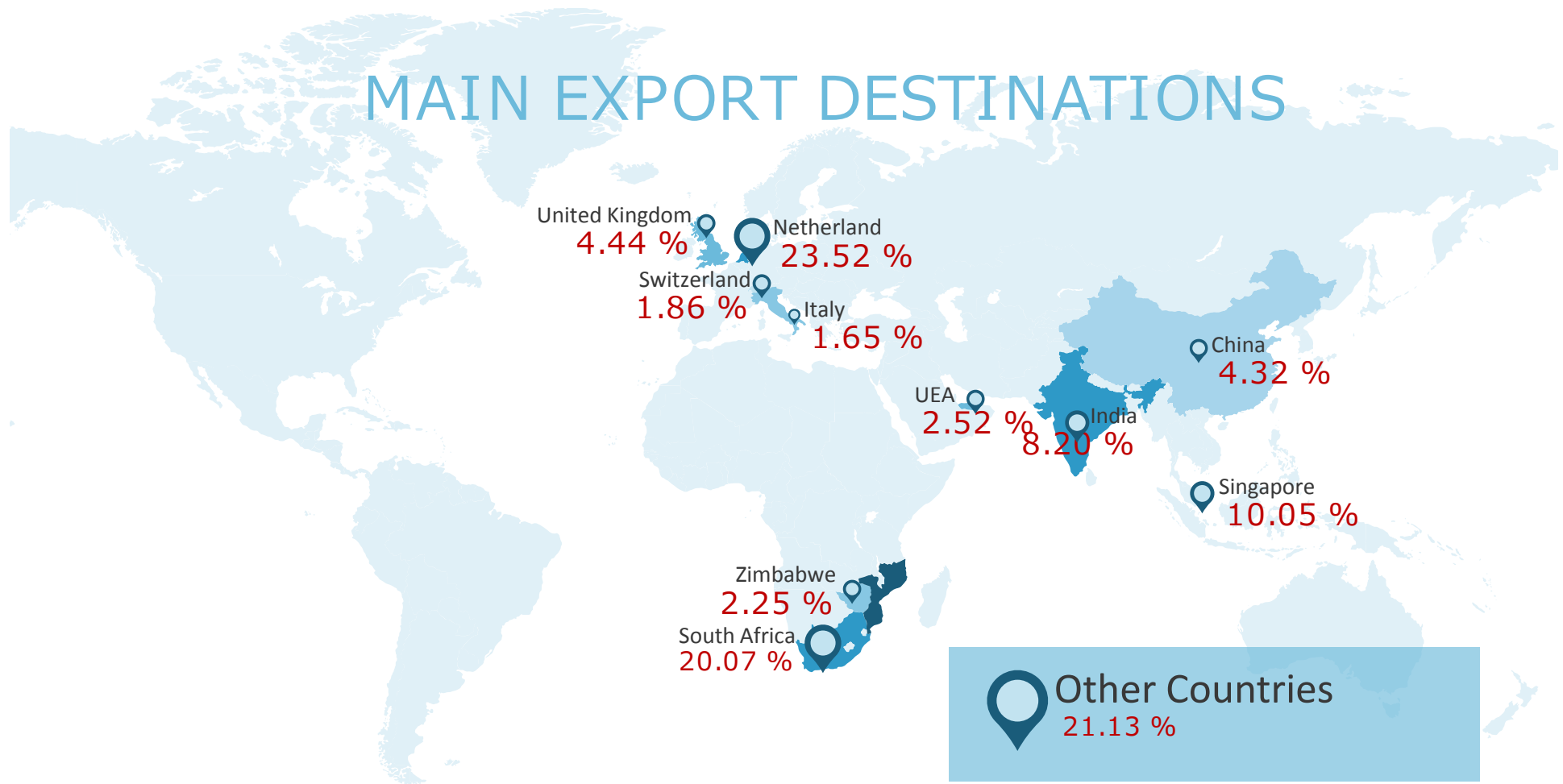
NIASSA

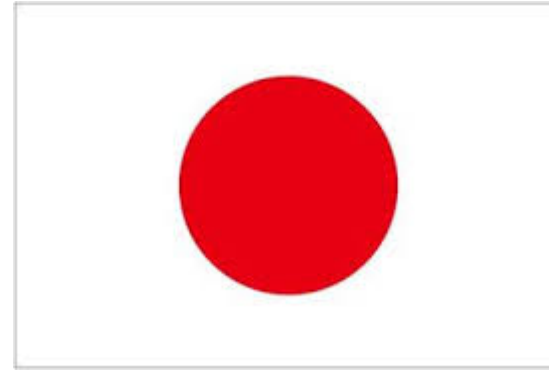
- Marble;
- Graphite;
- Cashew nut;
- Cashew kernel;
- Precious and semi precious stones;
- Shrimps;
- Fish;
- Tourism;
- Petroleum;



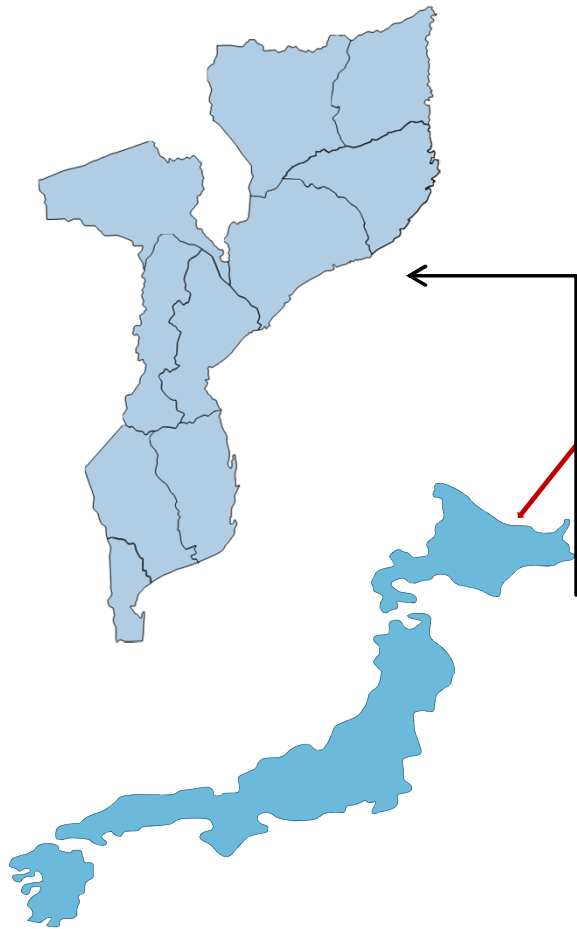
CABO DELGADO

MAIN EXPORT DESTINATIONS





TRADE BALANCE MOZAMBIQUE AND JAPAN (2012- 2014)



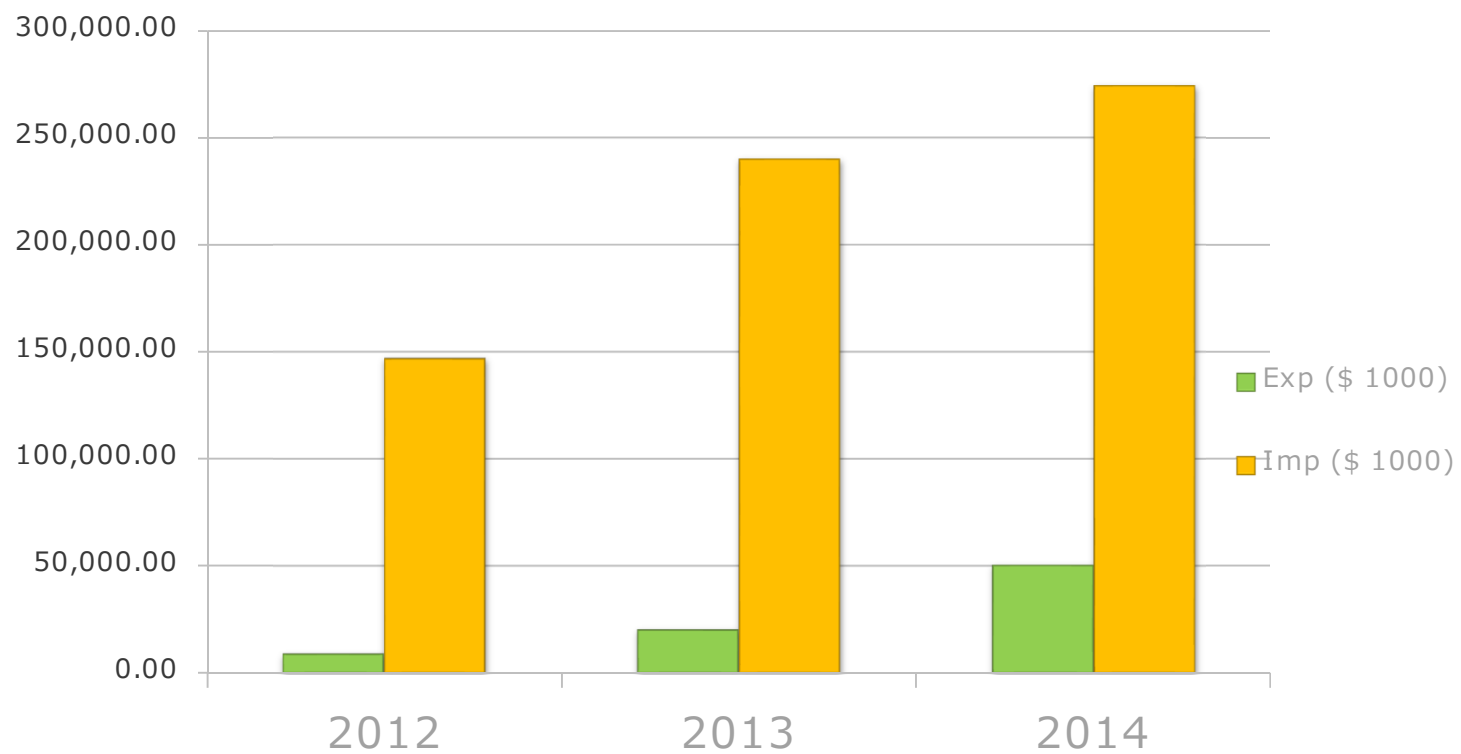
MAIN EXPORTS TO JAPAN

- ▶ Cotton,
- ▶ Processed and unprocessed Timber ,
- ▶ Shrimps,
- ▶ Heavy sands (titanium),
- ▶ Bananas

MAIN IMPORTS FROM JAPAN

Vehicles;
Cereals (rice);
Palm oil;
Medicine.

TRADE BALANCE MOZAMBIQUE - JAPAN



WELCOME TO 51ST EDITION OF FACIM – 2015

Mozambique International Trade Fair



VENUE:
Ricatla, Marracuene (Maputo)
From: 31st August, to 06th September
2015

THANK YOU FOR YOUR ATTENTION