

# Pianat.ai

## Decision Command Center

Your AI driven, Risk-aware Decision engine!  
Manage risk and regulatory compliance through one  
integrated platform!

[Explore More](#)







Silicon Valley Bank

Silicon Valley Bank



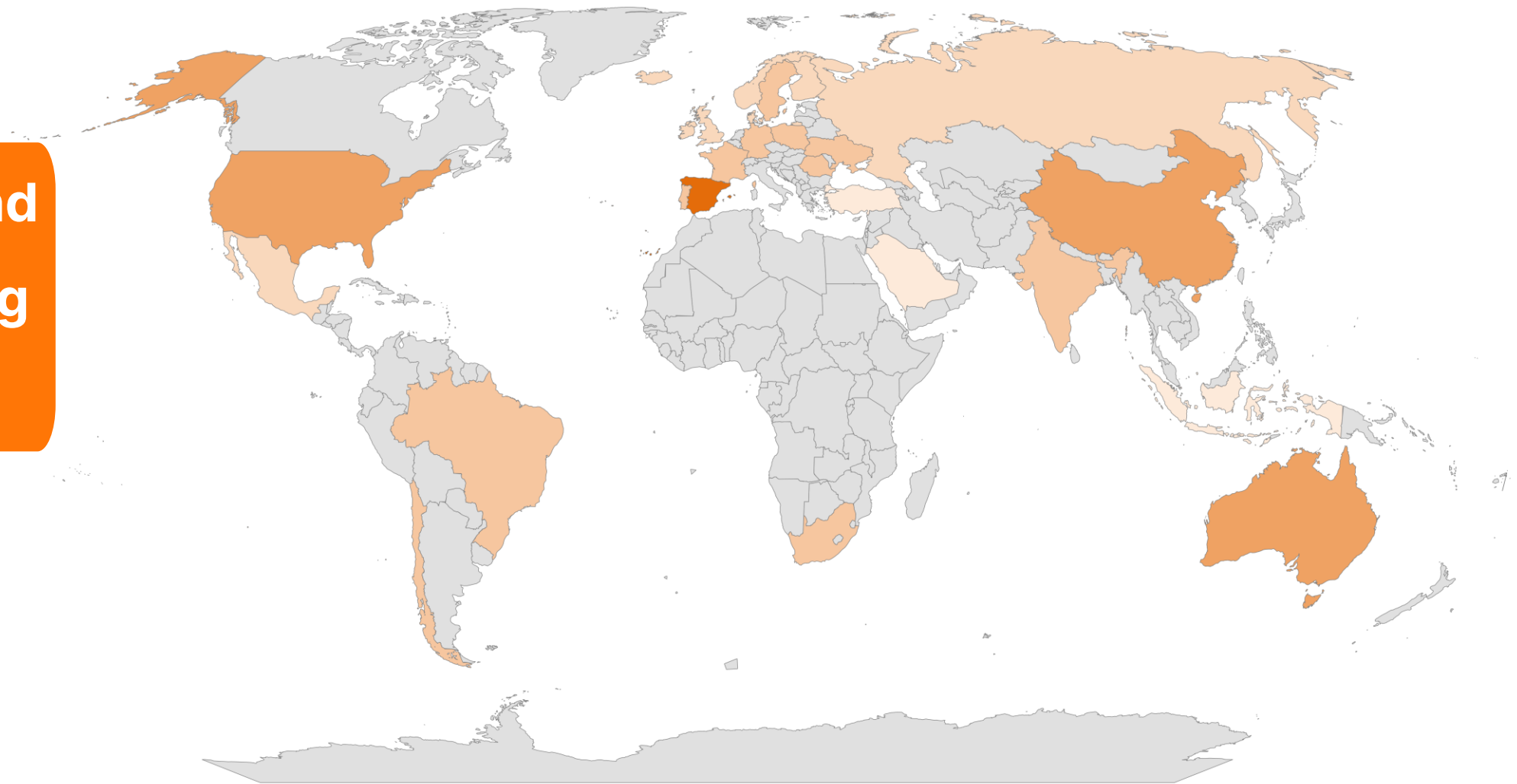


# Problem

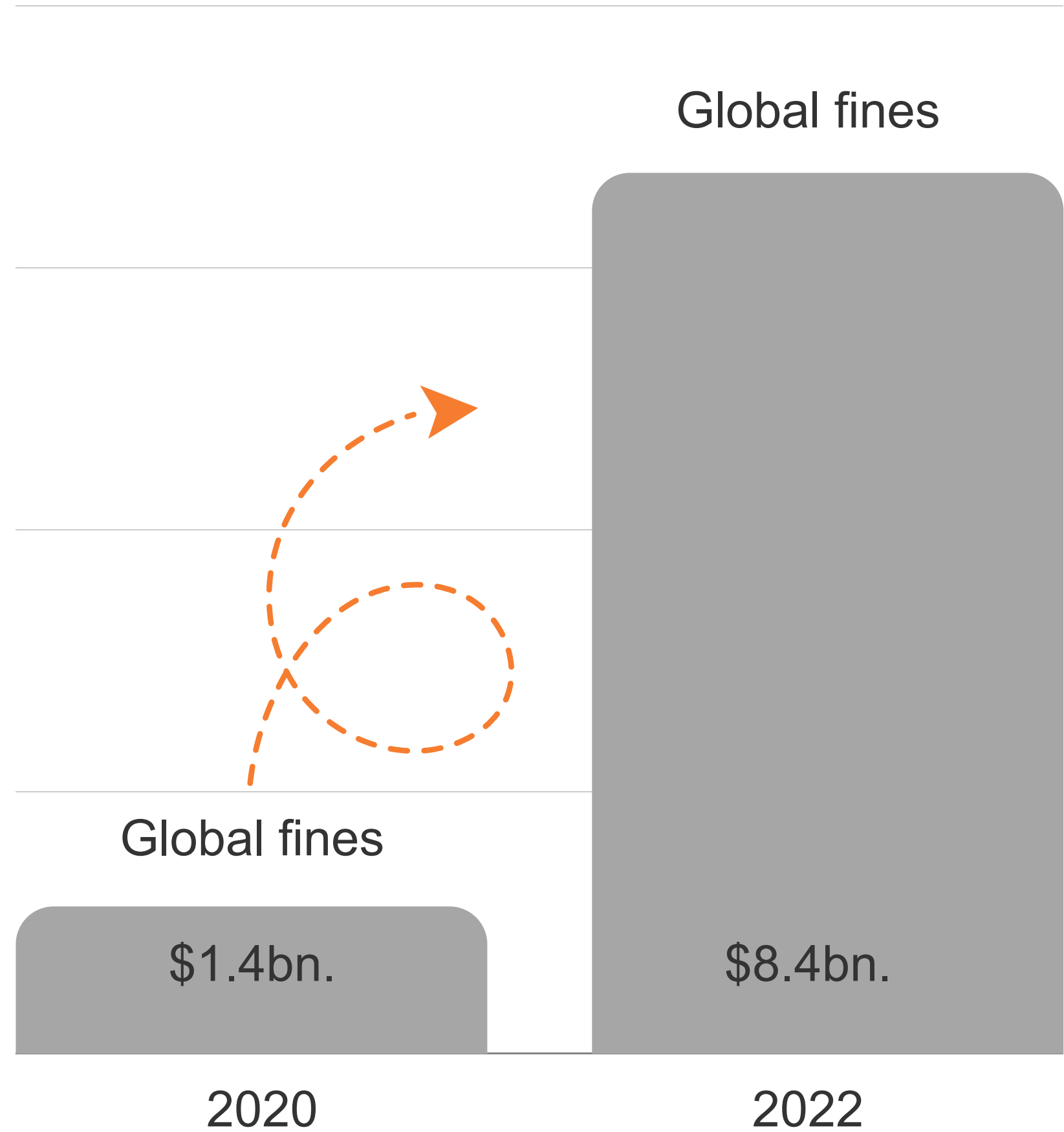
**Lack of data exchange infrastructure and data driven decision making in emerging markets**

Financial institutions in emerging markets lacks the needed DATA and AI-driven, risk-aware decisions to survive the global stress and drive resilience, sustainability, Growth, and competitiveness.

Number of XBRL Implmentations



Over the past few years, fines imposed by regulatory agencies around the world have nearly quadrupled.



# Our flagship

Following World Bank Ref. architecture



## Reg-Tech

Pi-DCC

**Decision Command Center**

For reporting entities:

**Digital submission experience creating the data-driven ESG & GRC proactiveness.**



## Sup-Tech

For Gov Supervisory Authority:

**Develop, Maintain & and operate data collection tools for all financial and non-financial reporting**

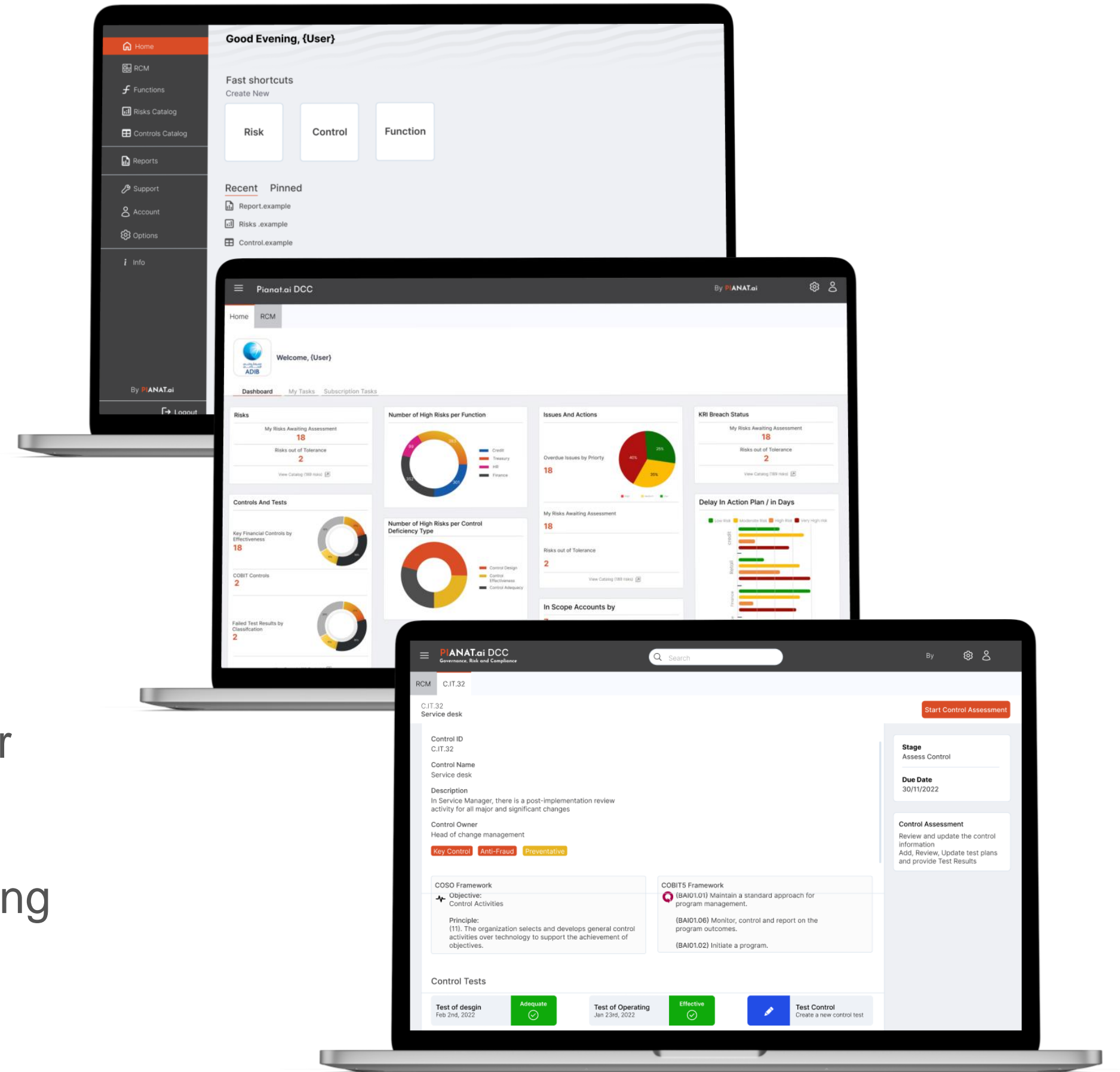
**Two-Sided Platform**



# Pianat.ai(DCC)

## Decision Command Center

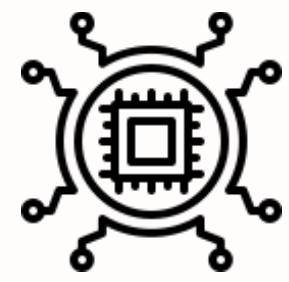
Make life easier by implementing ESGRC in an integrated and federated manner, aligned with business processes, risk management, audits, reporting and strategic objectives to Drive greater efficiency and growth with one automated, user-friendly shared ESGRC management and reporting platform.





## DCC (Decision Command center) ESGRC

Targeting a growing area of need for compliance, governance and risk (automated) management instead of ad-hoc and firefighting, or one man show hero models currently existing.



**The platform is modular and is built on a fit-to-purpose concept to cover multiple use cases including:**



Process  
(Standards & Frameworks)

- NDMO & GDPR
- PCI DSS / 3DS / PIN/ MPOC
- NIST SP 800-63B
- GRI
- IFRS
- ✓ COBIT
- ✓ COSO

**Egypt**

- FRA
- CBE
- NTRA
- EG cert
- GAFI

**Saudi Arabia**

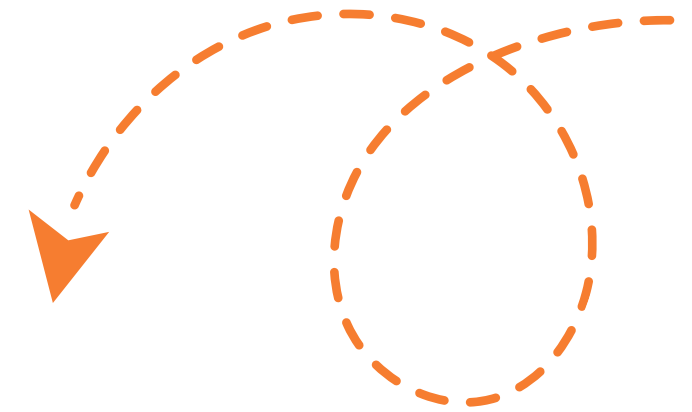
- SAMA
- DGA
- NCA
- NDMO
- Saree3

**Multinational**

- COBIT 2019
- ISO 27001
- ISO 27002
- ISO 27005
- ISO 38500

- People  
(Services)
- Consultation Services
  - Professional Service
  - Managed Services
  - Knowledge Transfer
  - Gap Assessment

- Product (FEATURES)
- ✓ risk management
  - ✓ real-time insights
  - ✓ regulatory reporting
  - e registry
  - e-ID
  - e- KYC & e-KYB
  - e-contract
  - Prince2 agility
  - AI, ML & LLM
  - self-learning
  - process design
  - procedural maturity
  - KRIs
  - ROI





# Traction

\$200K revenue to date. ICR & Business recovery Plans for 12 Banks.

Started Accreditation process by CBE, FRA.

ITIDA digital signature accreditation.



Starting XBRL.org chapter for EGYPT and AFRICA.



# Ask

- Asking \$3M seed to transform the Egyptian Financial Sector!
- Strategic channel & development Partners!

By mid of 2025  
15 months GOAL: LAUNCH TO  
TRACTION

\$.

ARR \$1M

---

5

Transformed verticals  
Currently Mutual Funds  
& Insurance

---

50%

IMPACT: Average decrease of FRA  
penalties for each NBFSI as ROI.





# Our Founders

Mixing 80+ years of Deep Expertise in AI, Data, Digital, Business, Financials, Economics, Strategy, & Operations.



CEO

**Sherif Shaalan**

- 18 years of applied statistics, data, AI, digital transformation & ITSM in multinational tech and consulting firms in Egypt, Gulf, USA
- Led data economics PPP in Eavpt. Gulf



CTO

**Maher Muhanna.**

- 22 years hands-on development
- Management and information Architecture
- Led 500+ developers in ORACLE USA



COO

**Ahmed Halawany**

- 17 Years experience In Business Strategy, Corporate & Digital Governance, Risk MGMT, IC Systems & Financial Advisory
- DBA Candidate in Digital Sustainability.



CSO

**Dr. Sherif Mahmoud**

- international adjunct professor of Strategy and Financial Economics London School of Economics (LSE) – UK, Cardiff Business School – UK, Wales Business School – UK,



# Our Advisor



His Excellency Dr. Ahmed Darwish



# business model

**\$ Revenue Shared Model with the Government Regulatory authorities.**

**\$ Recurring Flexible & Scalable DCC subscription with the Regulated entitles**

**\$ Commission based data marketplace contracts.**





# Market Size

GLOBAL DATA EXCHANGE CONTRACTS!  
ANALYTICS SERVICES & AI SOLUTIONS

The Disclosure Management Market  
only is expected to reach USD 1,879.30  
million by 2027

Serviceable Market (EGYPT)

Launch Addressable market

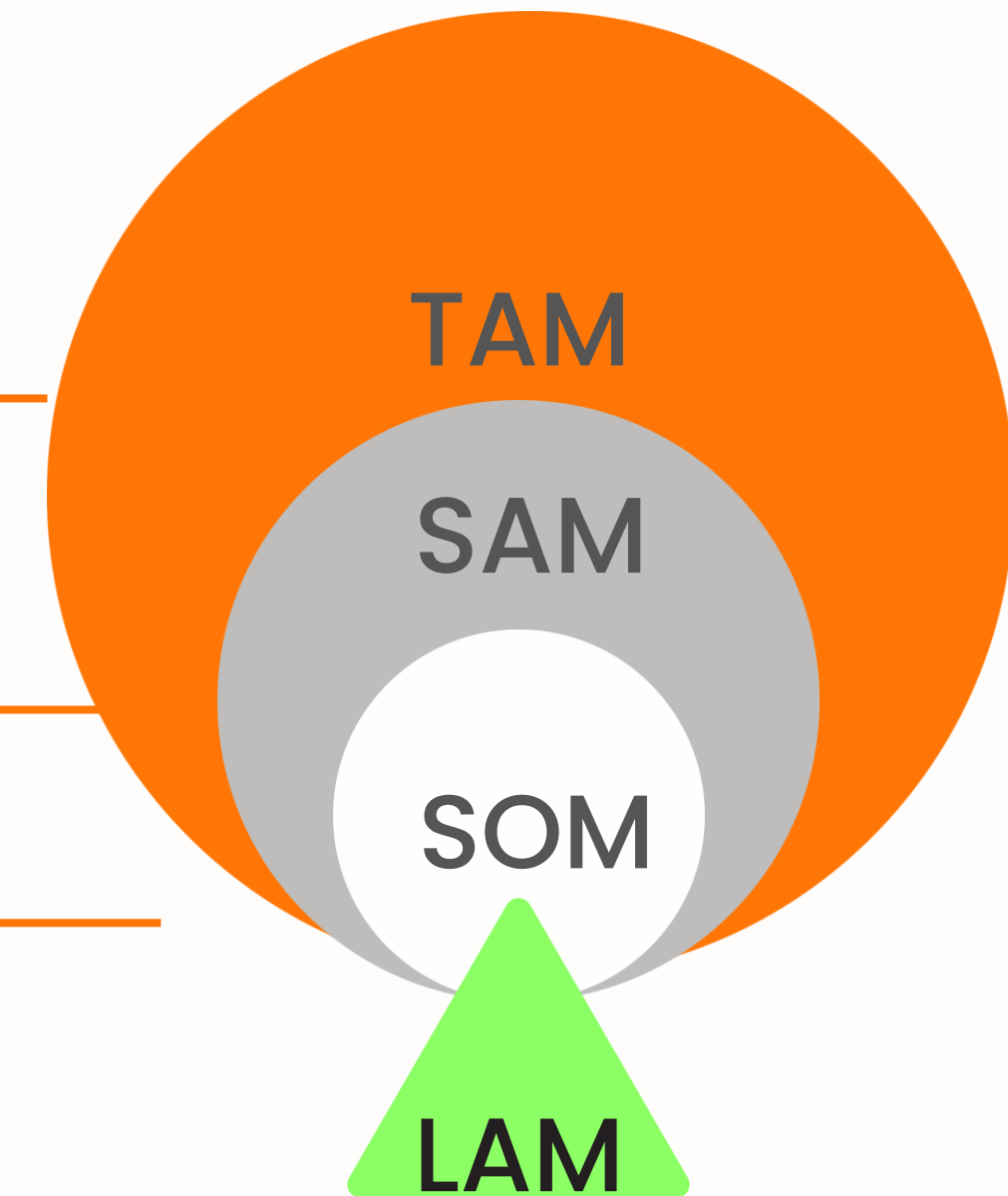
Financial services standardized reporting (EGYPT)

**\$200 bn.**

**\$20 bn.**

**\$1 bn.**

**\$55 M.**



\$40M: 4K EGYPT NBFs under EFRA,  
4000 \* \$10K Avg.

\$15M: 40 Banks & 120 PSPs under CBE  
160 \* \$100K Avg.

## Our Pillars of Growth to scale DEMOCRATIZING DATA & AI driven ESGRC



Increase reach



Continue building tech



Build operations



Build data & AI driven  
ESGRC experts'  
community



New revenue models



Expand to KSA & Africa

# Impact of democratizing e-Disclosure



Evidence based policy making



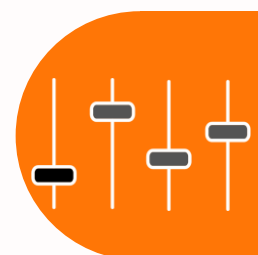
Overcoming business challenges.



Enabling Data Driven ESGRC Decision Making,  
delivering better informed decisions.



Connecting the eco-system through G2B data  
exchange for financial & non-financial data



Keep internal & external stakeholders on track



# Thank You

Democratizing DATA & AI Driven ESGRC For Emerging Markets

G2B2B DATA EXCHANGE  
FOR COLLECTIVE WISDOM

[Explore More](#)

**Address**

Cairo – Creative center  
Sultana Malak Palace

**Contacts**

+201066699813  
Sherif@pianat.ai

**Website**

[www.pianat.ai](http://www.pianat.ai)