





# The Special Economic Zone in Senegal

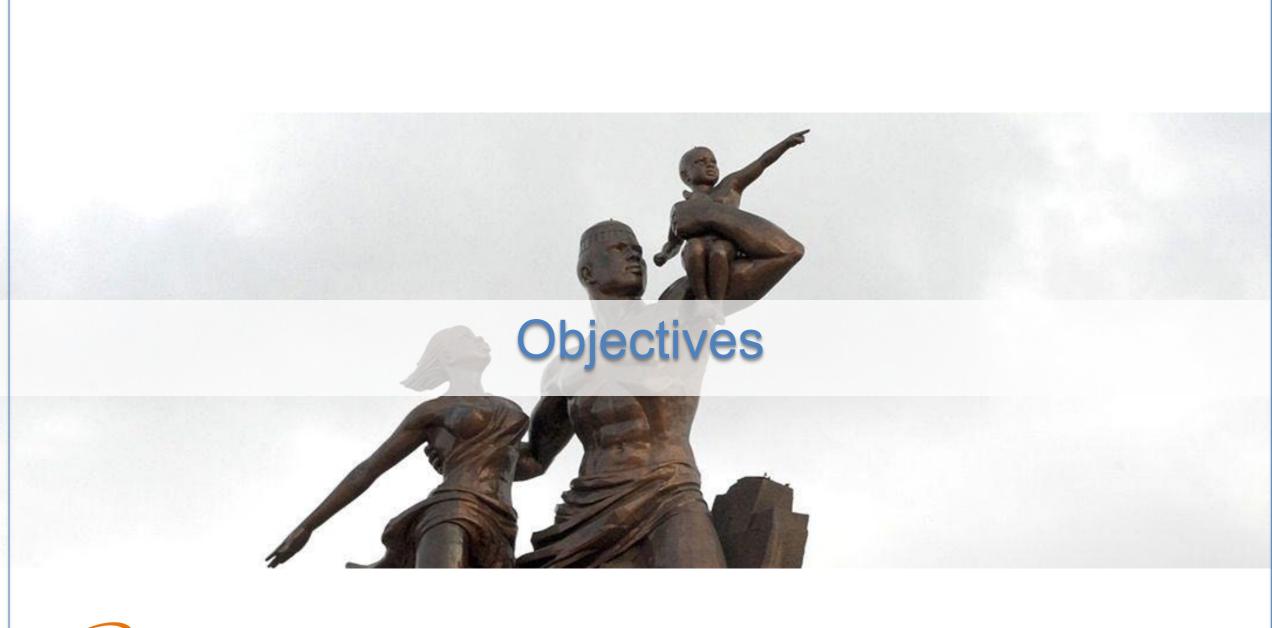
**UNIDO** 

ITPO TOKYO JAPAN

Senegal Business and Investment Seminar

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MOTION DES INVESTISSEMENTS

### General and Specific Objectives

#### **General Objectives**

- 1. Develop new poles for rapid growth of the economy
- 2. Readjust Senegal's trade balance
- Develop the supply of developed land for investors
- 4. Promote the direct and indirect job creation
- 5. Promote foreign direct investment
- 6. Create local added value

#### **Specific Objectives**

#### Microeconomic Objectives

- Contribute significantly to the country's economic growth rate
- Promote the export development of products from P.S.E sectors

#### Socioeconomic Objectives

- Contribute to the direct job creation
- Contribute to the development of neighbouring local communities
- Contribute to the reduction of the unemployment and underemployment rate

#### **Environmental Objectives**

- Promote green energies
- Develop green spaces
- Recycle water and waste from zones as much as possible

#### Objectives of Performance

- Offer quality services and solutions at the cutting edge of technology, which are adapted to the needs of investors
- Achieve the occupancy rate of at least 90% of developed areas and maintain it
- Achieve a significant rate of economic productivity
- Own the most competitive SEZs: Top 10 in Africa
- Allow APIX to achieve financial autonomy



# Legal and Institutional Framework



### The legal framework

#### Extension of the scope of application to all Special Economic Zones of Senegal

Law No. 2017-06 of 06 January 2017 on special economic zones;

Law No. 2017-06 of 06 January 2017 on the incentive scheme applicable in SEZs;

Law No. 2017-534 establishing and setting the rules for the organisation and operation of the Joint Public-Private Committee;

Law No. 2017-535 of 13 April 2017 on the application of law No. 2017-06 of 06 January 2017 on the SEZs; decree No. 2017-1174 of 02 June 2017 implementing application Law No. 2017-07 relating to the SEZ incentive scheme

and the laws creating 4 SEZs: DISEZ, PIID, ZESIS et ZESBS.



# SEZ governance framework

The new governance framework for SEZs is aligned with international standards and includes 4 authorities

Mediation / conciliation Joint public-private committee Strategic of the SEZs **President of the Republic**  Advisory body for regulation, Responsible for the strategic orientations and Orientation mediation and conciliation. It is the implementation of the development policy under the supervision of the Ministry of the SF7 of the Economy, Planning and Cooperation Governance Framework **Development / promotion** Promoter / developer **Administration**  The authority responsible for **Administrator: APIX-SA** the management and Authority responsible for the operation of the SEZ administration of the SEZ Possibility of having public or private promoters/developers

## The advantages offered by SEZs

#### **Duration and condition of the advantages**

- 1. 25 years, from the issue date of the licence of the exempted company;
- Companies that meet the eligibility conditions are eligible for the exemption system of the zone A;
- 3. The approval accepted to the exempted companies may be withdrawn for non-compliance with the eligibility criteria

#### Tax and customes system

**Exempted companies are** those known as zone A. They are subject to:

- A 15% corporate tax on their taxable profit determined following the provisions of the General Tax Code;
- An additional tax of 3% is applied to the turnover achieved at the local level;
- Exemption from all other rights

#### **Land tenure**

- The decree on the creation of SEZ corresponds with a declaration of public utility and make the land located in the grip of the SEZ transferable;
- 2. The transfer of the management of the lands dependent on the public domain and national domain take place after their incorporation into the private domain of the State;
- 3. The management of additional land included in SEZ is transferred to the administrator for the purposes of the administration and management of the cited zone;
- 4. The allocation of lands to companies operating in SEZ is carried out in the form of a long-term lease issued by the administrator and registered in the land register

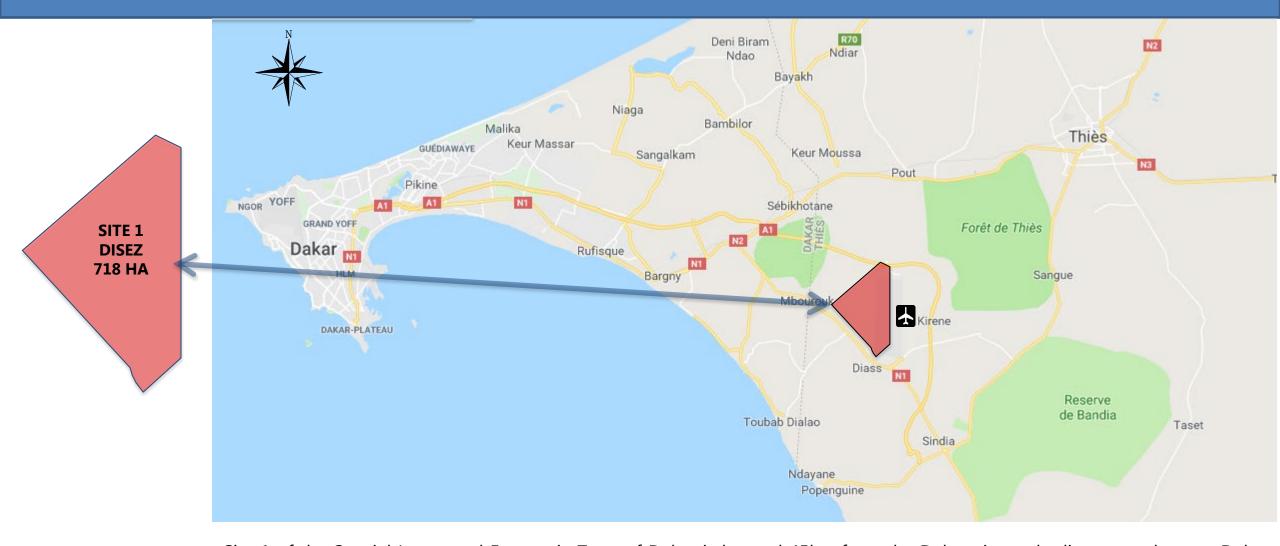
#### Tax and customes system

The **non-exempt companies are support companies (called zone B),** having their object of purchase, transformation or sale of hydrocarbons or which conduct banking, financial or insurance activities, or hold a licence to the telecommunications network operator.



Decree No. 2017-932 of 09 May 2017 on creation of ZESID

### 1A. Localization of ZESID site 1



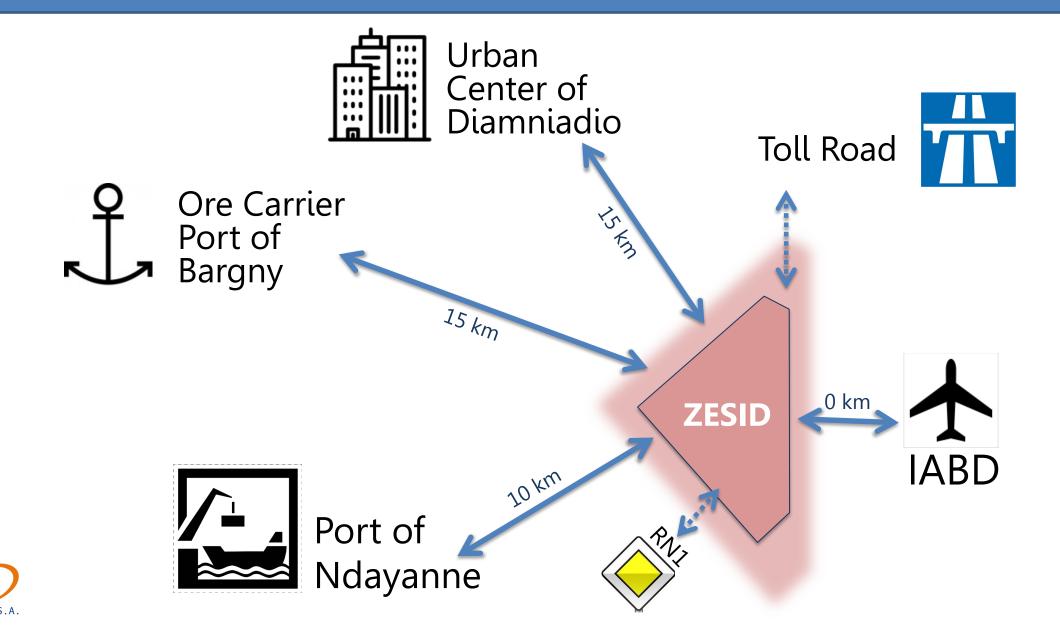


Site 1 of the Special Integrated Economic Zone of Dakar is located 45km from the Dakar city and adjacent to the new Dakar Blaise Diagne international airport. It is bounded to the north by the Kathialick city, to the east by Dakar Blaise Diagne airport, to the west by Boukhou city, and to the south by the RN1 (M'bour route) and Diass city.

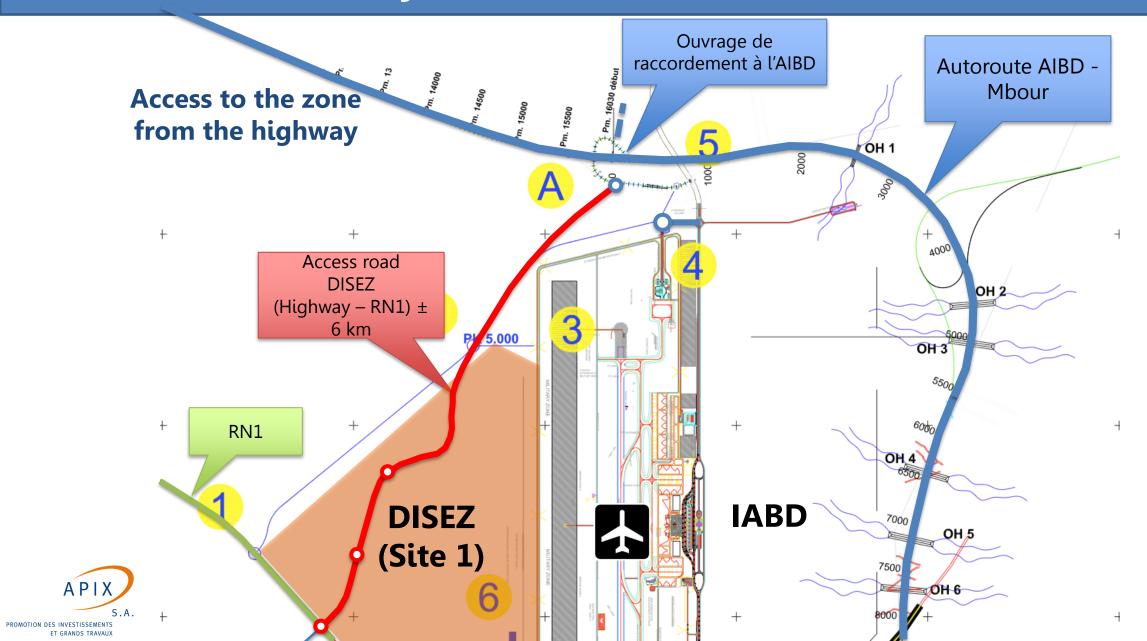
### 1B. Localization of ZESID site 1



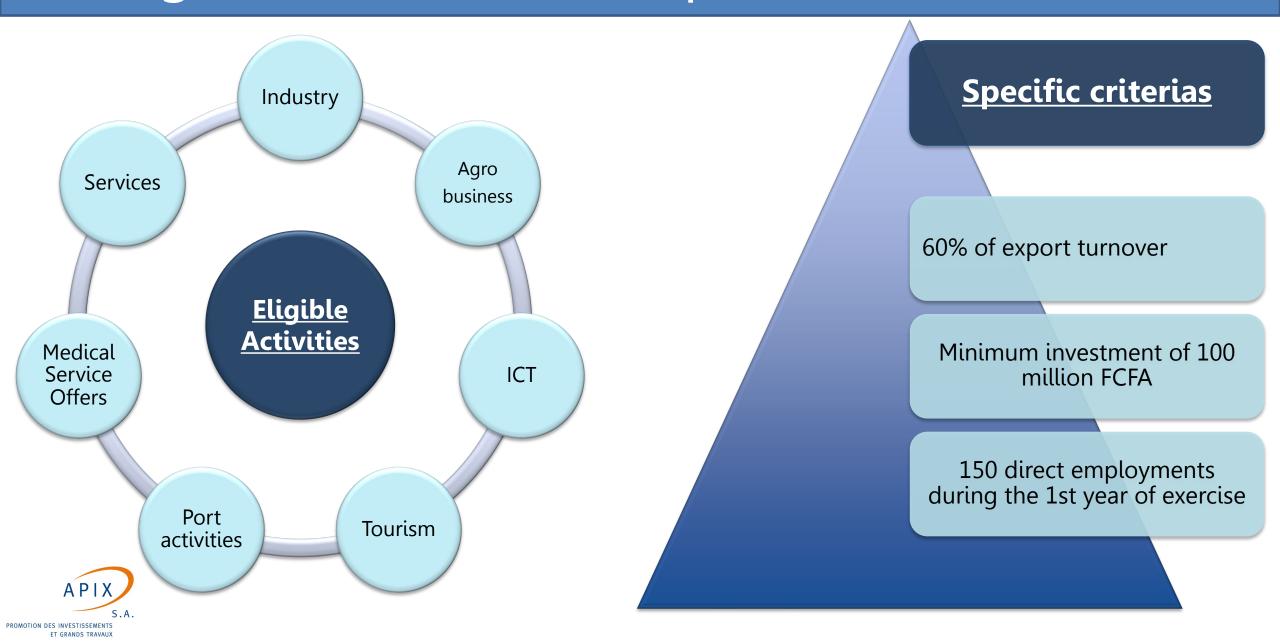
### 1C. Interconnections of ZESID

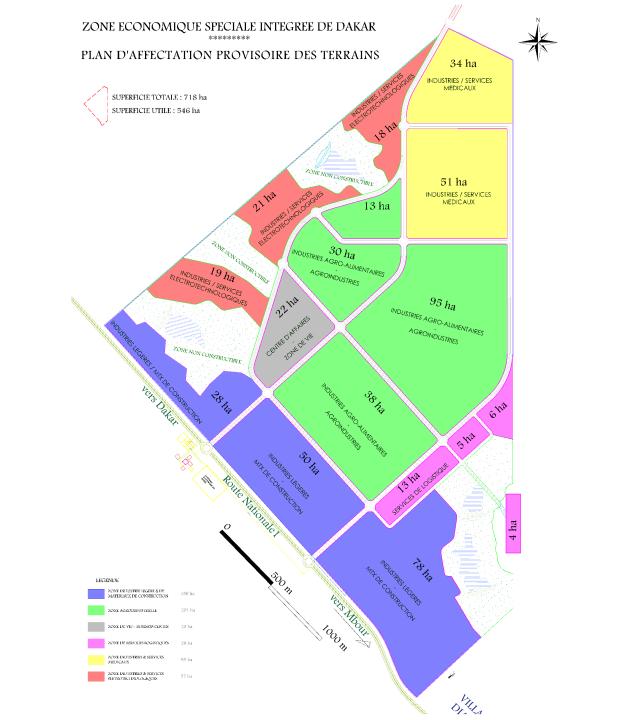


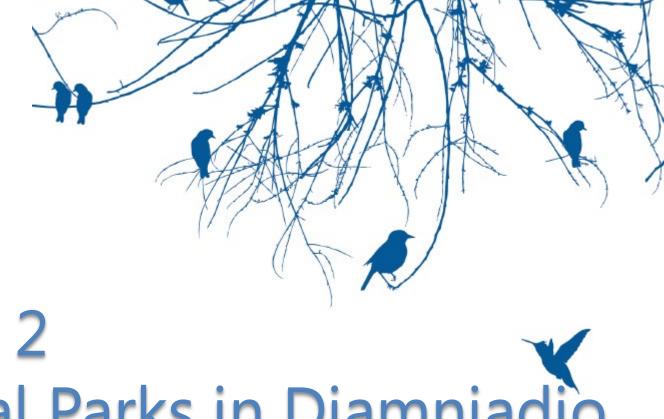
# 1D. Connectivity of ZESID



## 1E. Eligible activities and specific ZESID criterias







# Integrated Industrial Parks in Diamniadio



# 2A. Progress: Phase I



## 2B. Projection: Phase II



### 2C. Key figures of PIID

#### Situation

• Urban Center of Diamniadio – 30 km from Dakar

#### **Total Area**

• 53 hectares

#### Start of Activities

• 2017

#### Promoter/developer

- APROSI
- Agreement signed in December 2018

#### Phase

- Phase 1:13 hectares already realized
- Phase 2: 40 hectares Project under validation

#### Direct Employments expected in Phase 1

- 557 employees working/ 15 000 expected employments
- 4 538 fixed-term employments

#### Development cost and structural infrastructure

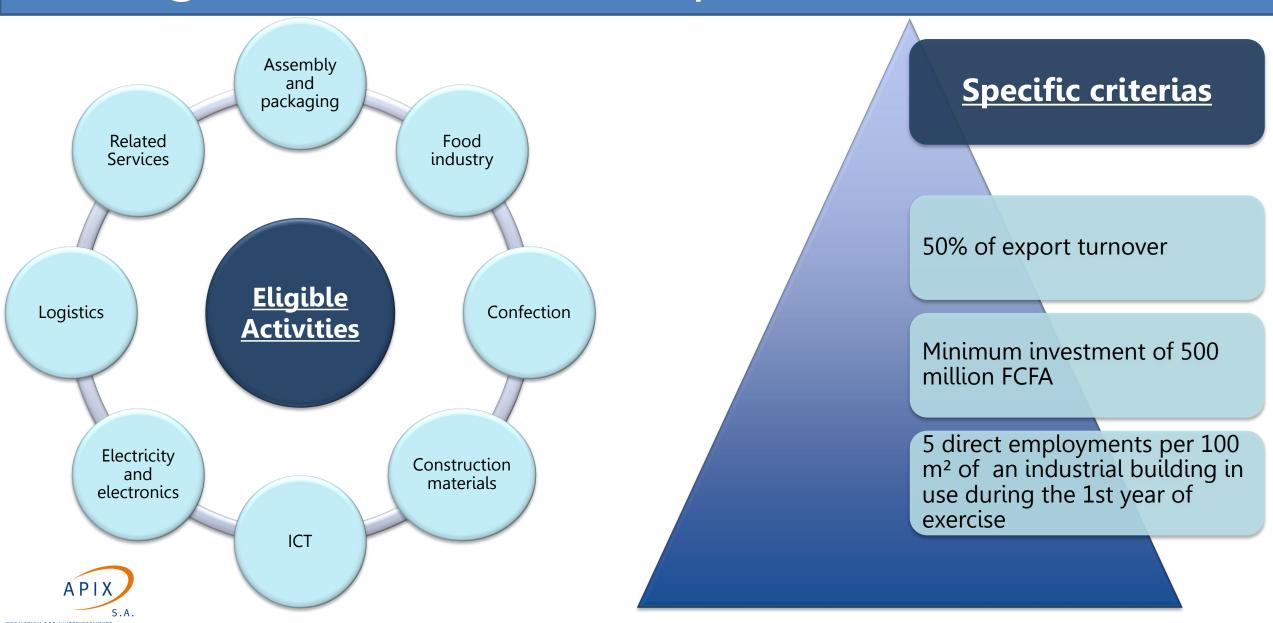
- 26,5 billion at phase 1
- 65 billion expected for phase 2

#### Established enterprises

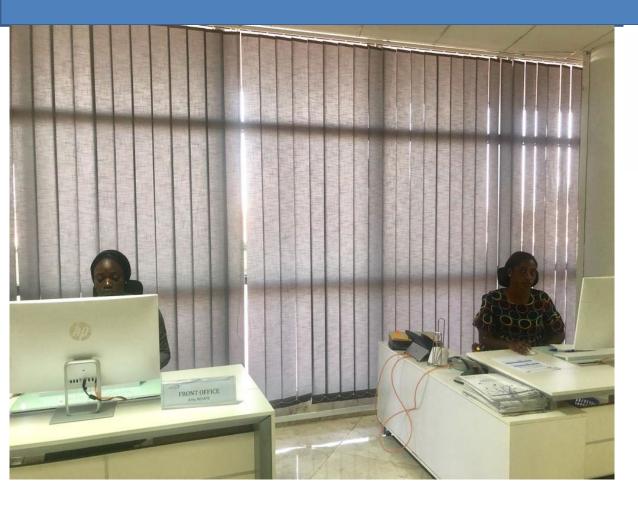
- 11 Enterprises established
- 04 Enterprises under establishment



# 2D. Eligible activities and specific PIID criterias



### 2E. The service center





Installation of the office of the SEZ Administrator and the start of the activities of one-window and the integrated service offering center. The P2ID one-stop-shop functions with the secondment of Customs representatives for control and facilitation and agent of tax and estate.

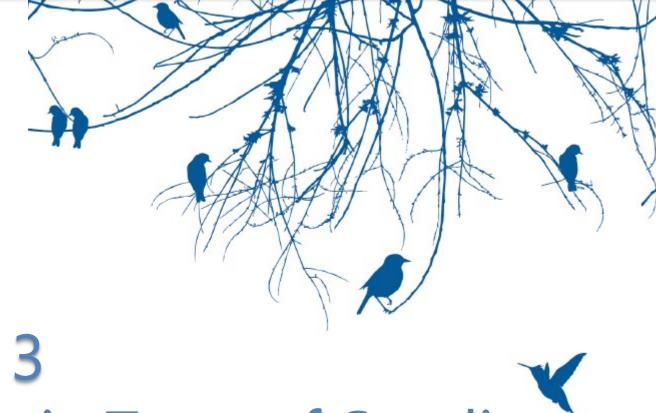


### e. Update on CFPA of ZES



#### Staffs working on the one-window service

01 Chief of CFPA 01 Chief of one-window service 02 Administrative officers (0) 03 Customs officers (03) 02 tax and estate officers (01) 02 labor inspection officers(02)



# The Special Economic Zone of Sandiara



### 3A. Localization of ZESS

The special economic zone of Sandiara is located 110 km from Dakar.

It covers 100 hectares of the land base.





### 3B. Key figures of ZESS

#### Situation

• Municipality of Sandiara – 105 km from Dakar

#### Total Area

100 hectares

#### Start of Activities

• 2015 – as an industrial Zone

#### Promoter/developer

• Sandiara International Business Parc

#### Total amount of expeted investments

• 100 billion FCFA

#### **Employment**

- 215 direct employees currently working
- 2235 fixed-term employments / 20000 expected employemets

#### Cost of primary development and structural infrastructure

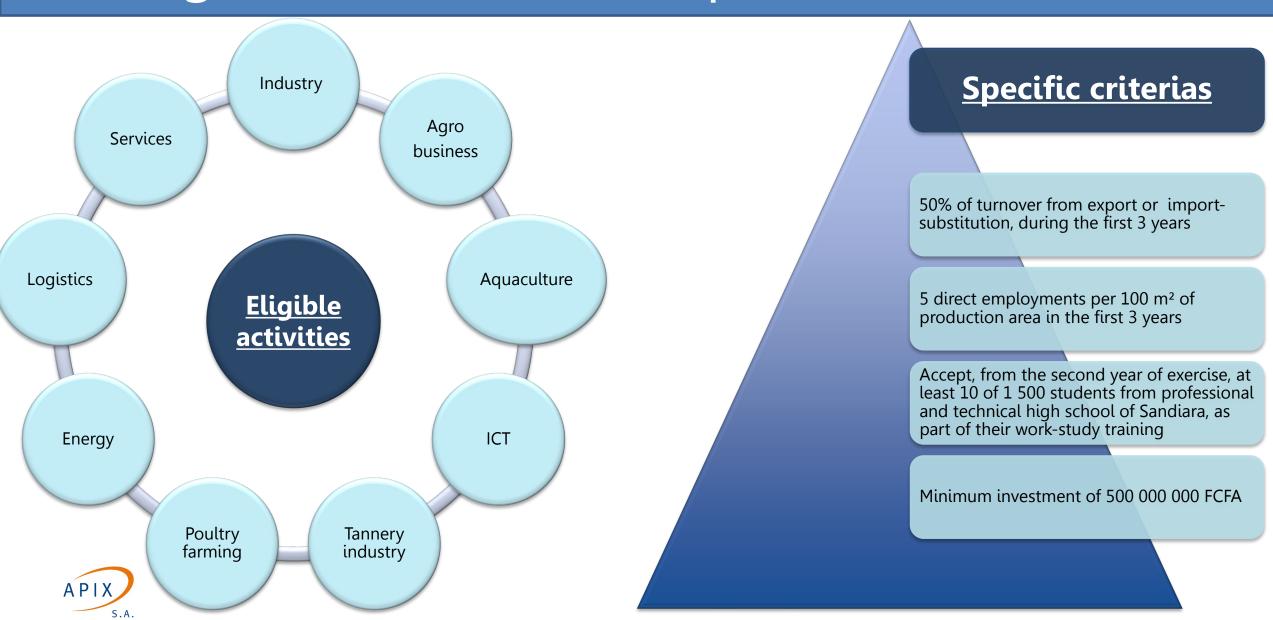
• 30 billion FCFA in expectation

#### Established enterprises

- 03 Enterprises established
- 04 Enterprises under establishment



## 3C. Eligible activities and specific ZESS criterias



### 3D. Update on ZESS enterprises in activity

Enterprises		Direct employments		Investments (in millions of FCFA)			Progress	
Name of enterprise	Activity	On post	Prospect	To date	Prospect	Original country	Authorization of Installation	Approval system of ZES
SIBP	Promoter/developer	-	-	-	30,000	Senegal	-	no
OMEGA PELAGIC SARL	Processing and export of frozen seafood	185	340	2,100	3,200	Morocco	Decision No. 21 of 14/10/19	Decision No. 22 of 14/10/19
OCEDIS EXPORT SARL	Fabrication of products for water treatment	10	20	500	500	France	no	no
FINISH PROFILES SA	Industry / BTP	-	200	500	1,000	Holland	no	no
BEL MEAL SARL	Production of fish meal and oil	Under installation	130	2,000	3,400	Morocco	Decision No. 13 of 19/11/19	Decision No. 14 of 19/11/19
ZALAR HOLDING	Poultry activity	Under installation	1,230	-	18,000	Morocco	no	no
ALISEI SUARL	Tannery	Under installation	200	-	11,330	Italy	Decision No. 19 of 14/10/19	Decision No. 20 of 14/10/19
SOLANCE SA	Fabrication of lead-acid battery	Under installation	700	-	12,000	India	Decision No. of 02/07/2020	Decision No. 31 of 05/08/2020
Total ZESS		195	2,820	5,100	79,430			

